

NON-DEPARTMENTAL REVENUES (1800) BUDGET

DEPT: Non-Departmental Revenues

UNIT NO. 1800
FUND: General - 0001

Budget Summary

Category	2017 Actual	2018 Actual	2019 Budget	2020 Budget	2020/2019 Variance
Revenues					
1901 Unclaimed Money	\$1,250,000	\$0	\$1,250,000	\$0	(\$1,250,000)
1902 State Personal Property Aid	\$0	\$0	\$1,616,781	\$1,499,781	(\$117,000)
1933 Land Sales	\$0	\$0	\$0	\$0	\$0
1937 Potawatomi Allocation	\$4,169,411	\$4,292,924	\$4,307,378	\$4,608,613	\$301,235
1986 Fire Charge Uncollectable	\$0	\$0	(\$862,000)	(\$850,000)	\$12,000
1993 State Shared Taxes	\$27,305,169	\$27,302,732	\$31,281,194	\$31,315,051	\$33,857
1994 State Exempt Computer Aid	\$4,935,701	\$5,008,256	\$5,123,421	\$5,129,455	\$6,034
1995 Milwaukee Bucks Sports Arena	\$0	(\$4,000,000)	(\$4,000,000)	(\$4,000,000)	\$0
1996 County Sales Tax Revenue	\$74,602,527	\$79,226,314	\$78,796,038	\$82,496,808	\$3,700,770
1998 Surplus from Prior Years	\$0	\$5,000,000	\$4,798,000	\$5,000,000	\$202,000
1999 Other Misc. Revenue	\$1,292,463	\$116,106	\$25,000	\$25,000	\$0
Total Revenue	\$113,555,271	\$116,946,332	\$122,335,812	\$125,224,708	\$2,888,896

*The figures stated above are presented as gross sales tax collections for clarity. Org 1996 contains net sales tax collections in the Operating Budget after allocations to capital improvements.

Department Mission: The objective of the non-departmental revenue agencies is to properly account for revenue sources that are not under the jurisdiction of any single department. The Office of Performance, Strategy, and Budget (DAS-PSB) has primary responsibility for budgeting and accounting for these revenues. The Non-Departmental revenue budgets are based on historical trends, current economic data, contract terms, and policy changes at the State and Federal level as appropriate.

Recommended Amounts are based on the following:

Unclaimed Money: Pursuant to Section 59.66 of the Wisconsin Statutes, the County Treasurer is to publish a notice that the Treasurer's Office possesses unclaimed money. If no legal claim is made within the time specified in such notice, all funds and interest earned are to be turned over to the General Fund of the County treasury. Every other year, the Treasurer widely advertises unclaimed funds before they are forfeited. As a result, this revenue fluctuates from one year to the next and is difficult to predict. There will be no funds budgeted in 2020 for Unclaimed Money.

State Personal Property Aid: As part of 2017 Act 59, municipal and county levy limits were set by the amount equal to an inaugural 2020 Personal Property Aid distribution to compensate local governments for an exemption to personal

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property tax of machinery, tools and patterns not used in manufacturing. The Wisconsin Department of Revenue estimates the payment to Milwaukee County to be nearly \$1,500,000.

Land Sales: Accounts for the sale of County land in accordance with state statute. Monies received through this revenue stream will be allocated in accordance with established policies on one-time revenues and Chapter 6 of the Milwaukee County Code of Ordinances as amended through File # 17-204.

Potawatomi Revenues: Represents payments based on Class III Net Win during the period July 1, 2019 to June 30, 2020 by the Potawatomi Bingo Casino per contract. The amount is net of allocations to operating departments (see below). The 2019 net win payment was nearly \$6,097,000. Improvements in the local economy increase the estimate for 2020 budgeted Class III Net Win to nearly \$6,398,000.

DHHS-Behavioral Health Division (Org. 6300)

- \$337,203 to support the Community Services Section programs
- \$500,000 is budgeted to support Alcohol and Other Drug Abuse (AODA) treatment through the Non-Temporary Assistance to Needy Families (TANF) AODA Voucher System.

Department of Health and Human Services (Org. 8000)

- \$350,000 to increase the level of revenue in the Division's Birth-to-Three program to avoid a reduction in Federal revenue due to non-compliance with the Maintenance of Effort expenditure requirement.
- \$201,320 to support the programs of the Delinquency and Court Services Division.
- \$100,000 to provide case management services for homeless and disabled veterans

Fire Charge-Uncollectable: The Fire protection charge will continue to be budgeted in the Water Distribution System (Agency 550) and charged out to all County Grounds users of the water system. However, payment from some non-County users of the water system has been challenging and has resulted in uncollectable payments. Although the County will continue to pursue payment for these charges, uncollectable revenue of \$850,000 is budgeted to account for potential uncollectable revenue.¹

State Shared Taxes: Represents payment from the State under the County and Municipal Aid payment program. The base payment is given to each County on a per capita basis. The Utility Payment compensates local governments for costs incurred in providing services to tax exempt public utilities. Wisconsin State Statute 48.561(3) requires the Wisconsin Department of Administration to reallocate \$20,101,300 from Milwaukee County's shared revenue allocation to the Wisconsin Child Welfare Program. State Shared Revenues to the County are projected to hold steady in 2020. As outlined in 2015 Wisconsin Act 60 ("Act 60"), Milwaukee County is required to commit \$4,000,000 annually to the construction of the Milwaukee Bucks Sports Arena. See Org. Unit 1800-1995 for further explanation.

¹ Prior to the transfer of the fire protection charge to the water utility in 2012, DAS-Facilities, DAS-Fiscal Affairs and Corporation Counsel staff reviewed the existing fire protection agreement(s) as well as any applicable state statutes, county ordinance, and/or existing agreements between the non-county water system users and the County.

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	2017	2018	2019	2020
<u>STATISTICAL SUPPORTING DATA</u>	<u>Actual</u>	<u>Actual</u>	<u>Budget</u>	<u>Budget</u>
Base Payment	\$ 43,091,742	\$ 43,011,333	\$ 47,023,962	\$ 47,023,962
Utility Payment	4,314,727	4,392,699	4,358,532	4,392,389
Subtotal State Shared Taxes	\$ 47,406,469	\$ 47,404,032	\$ 51,382,494	\$ 51,416,351
State Child Welfare Reallocation	(20,101,300)	(20,101,300)	(20,101,300)	(20,101,300)
Total State Shared Taxes	\$ 27,305,169	\$ 27,302,732	\$ 31,281,194	\$ 31,315,051

State Exempt Computer Aid: Represents State payments to compensate for the exemption of computers from property tax rolls, per 1997 Wisconsin Act 237. The formula for determining the county share of State Exempt Computer Aid was discontinued in the 2017-19 Wisconsin State Budget and replaced with a flat increase of 1.47% in 2018 to 2019. In 2020 and each year thereafter, State Exempt Computer Aid will not have an inflation factor. The estimate at the time of budget preparation results in approximately \$5,129,500 budgeted in State Exempt Computer Aid for 2020.

Milwaukee Bucks Sports Arena: 2015 Wisconsin Act 60 was enacted August 12, 2015, relating to constructing a sports and entertainment arena and related facilities. The legislation's intent was to ensure the Milwaukee Bucks of the NBA remain located in Milwaukee County. In development of Act 60, the County Executive in 2015 committed Milwaukee County taxpayers to contribute \$4 million per year for twenty years for a total payment of \$80 million. No separate approvals were sought or required from the County Board of Supervisors and/or through a binding referendum of voters. The State began collection of the \$4 million annual payment, starting in 2016 and ending in 2035, by reducing the State Shared Revenues otherwise paid to Milwaukee County. (See Org. Unit 1993-State Shared Taxes above.) To acknowledge this long-term funding commitment, and to not fill the revenue loss using county reserves or cuts to public safety or other critical services, additional tax levy was required to fund the obligation to build the Milwaukee Sports Arena. This non-departmental account was created to make it clear that the residents of Milwaukee County are making a significant contribution to the construction of the new Sports Arena and the future of Milwaukee. It is the policy of Milwaukee County that this non-departmental account be included in each annual budget until the County's financial commitment is satisfied.

Due to the investment in the Bucks Arena, after sitting vacant and blighted for more than a decade, all of the land in the Park East corridor is either under development or has an option to purchase. As a result of public/private partnerships, a shared vision, and strong investment leadership, the land today is not only the centerpiece for downtown Milwaukee's renaissance, but also represents thousands of new construction and permanent jobs.

While the Milwaukee Bucks arena deal was certainly a catalyst, so far there are more than half a billion dollars in new development planned or developed in the Park East -- separate from the arena. This means shovels are already in the ground and people are already working in good paying union jobs.

On the Park East development alone, more than 10,000 jobs are expected to be created over the course of the development project, but we're seeing this economic activity spread outward, which was always the County Executive's vision -- it's so much more than just a benefit for downtown or for the Bucks. Fourteen jobs are created for every \$1 million spent on this type of construction project, and every dollar spent generates \$1.92 in economic impact. In the case of the \$1 billion-plus planned development projects, this could translate into over 14,000 jobs -- more than half of which will be in construction -- and almost \$2 billion in overall economic impact. Milwaukee County taxpayers can feel confident that their investment is paying dividends.

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County Sales Tax Revenue: Sales tax collections in 2020 are projected to increase by approximately \$3.8 million from the 2019 Adopted Budget. The net sales tax budgeted in Org 1996 is nearly \$82,497,000, less an allocation of nearly \$7,354,800 for capital improvements for a total just over \$75,142,000. An allocation of \$33,566,007 is provided for 2020 debt service, resulting in a net of about \$41,576,017 for general fund purposes.

	2017 Actual	2018 Actual	2019 Budget	2020 Budget
Gross Sales Tax Collections	\$ 75,931,326	\$ 80,637,471	\$ 80,199,530	\$ 83,966,216
State Administrative Fee	<u>(1,328,799)</u>	<u>(1,411,156)</u>	<u>(1,403,492)</u>	<u>(1,469,408)</u>
County Sales Tax Collections	\$ 74,602,527	\$ 79,226,314	\$ 78,796,038	\$ 82,496,808
Less Sales Tax Allocated to				
Capital Improvements	\$ <u>(6,843,500)</u>	\$ <u>(4,844,618)</u>	\$ <u>(10,781,492)</u>	\$ <u>(7,354,784)</u>
County Net Sales Tax Collections	\$ 67,759,027	\$ 74,381,696	\$ 68,014,546	\$ 75,142,024
Less Allocations to Debt Service	<u>(31,434,105)</u>	<u>(29,174,734)</u>	<u>(34,333,078)</u>	<u>(33,566,007)</u>
Available for General Fund	\$ 36,324,922	\$ 45,206,962	\$ 33,681,468	\$ 41,576,017

Surplus (Deficit) from Prior Year: Represents \$5,000,000 of the County's overall 2018 surplus as applied to the County's 2020 budget (County Board file 19-457) per 59.60 of Wisconsin State Statutes.

Other Miscellaneous Revenue: Includes all other revenue sources, including closure of Tax Increment Financing (TIF) districts. Any revenue in excess of the amount budgeted shall be allocated in a manner consistent with the County's financial policy related to land sales and one-time revenues.