

COUNTY OF MILWAUKEE
Behavioral Health Division Administration
Inter-Office Communication

DATE: October 1, 2018

TO: Thomas Lutzow, Chairman – Milwaukee County Mental Health Board

FROM: Mary Jo Meyers, Director, Department of Health and Human Services
Approved by Michael Lappen, Administrator, Behavioral Health Division

SUBJECT: Report from the Director, Department of Health and Human Services, Requesting Authorization to Execute 2018 Professional Services Contract Amendments for Staffing and Recruitment, Food, Grant Writing, Technology, and Public Safety Services

Issue

Wisconsin Statute 51.41(10) requires approval for any contract related to mental health (substance use disorder) with a value of at least \$100,000. No contract or contract adjustment shall take effect until approved by the Milwaukee County Mental Health Board. Per the statute, the Director of the Department of Health and Human Services is requesting authorization for BHD/CARS/Wraparound/Inpatient Hospital to execute mental health and substance use contracts for 2019.

Background

Approval of the recommended contract allocations will allow BHD/CARS/Wraparound/Inpatient Hospital to provide a broad range of rehabilitation and support services to adults with mental health and/or substance use disorders and children with serious emotional disturbances.

Professional Services Contracts

AMN Healthcare Inc. (dba Merritt Hawkins) - \$20,000

The Behavioral Health Division is seeking an amendment to the current Agreement with AMN Healthcare Inc., dba Merritt Hawkins. Contractor was retained in February 2016 to recruit full-time psychiatrists for Acute Inpatient. Services include provision of full-service recruitment of Board eligible psychiatrists for permanent employment including on-site consultation, advertising campaign(s), sourcing, screening and prescreening qualified candidates, coordination of candidate travel and interviews, assistance with candidate relocation upon acceptance and other usual and customary matters. Inpatient vacancies have necessitated the continued use of locum tenens staffing to fulfill essential psychiatrist needs, but through the efforts of this firm, a total of five psychiatrists have now been placed, including most recently, a new hire in September and one scheduled to start early November. This shall be the third amendment and will cover the completion fee(s) and estimated expenses associated with remaining retained

searches. We are seeking to amend the existing agreement by **\$20,000** for a new **not to exceed amount of \$254,950** and to extend the end date through 12/31/2019.

ARAMARK Correctional Services, LLC - \$673,397

ARAMARK Correctional Services, LLC prepares and delivers food for the BHD inpatient and outpatient population.

Evaluation Research Services - \$173,400

Evaluation Research Services provides grant management coordination, inclusive of grant writing services to the Milwaukee County Behavioral Health Division. Using a Lifecycle management approach to grant management, processes and infrastructure is developed and implemented to manage grant proposals from beginning, or “pre-award”, stage of a project implementation, or “post-award”, through the termination, or closeout, of an award. These funds are being requested for 2019. The total contract amount will be \$346,800.

LocumTenens.com LLC - \$275,000

The Behavioral Health Division is seeking an amendment to the current Agreement with LocumTenens.com. This firm is utilized to fulfill required psychiatrist staffing for the Behavioral Health Division inpatient services on a temporary basis. Services include sourcing, screening, and presenting psychiatrist candidates for the purpose of fulfilling essential coverage needs due to vacancies and other absences. Continued temporary staffing is required, while BHD continues to recruit for permanent psychiatrist employees. This shall be the seventh amendment, since the agreement was initially executed on 11/16/2015. The costs associated with locum tenens staffing are offset by current vacancies. The need to utilize temporary staffing decreases, as permanent positions are filled. We are seeking to amend the existing agreement by an additional **\$275,000** for a new **not to exceed total of \$3,361,750** and to extend the end date through 12/31/2019.

Netsmart Technologies, Inc. - \$8,400

BHD is requesting \$8,400 for Netsmart related to the Electronic Medical Records Optimization of MyAvatar. The amount requested is an increase to the original contract that was executed in April of 2017. The total contract amount is now \$3,770,558. The funds are being requested for 2018.

New Resources Consulting dba Clinical Path Consulting, LLC - \$2,200

This was a professional services agreement that provided BHD with a Clinical Informaticist, and Principal Trainer position that was critical to the success of the Our Avatar (EMR Optimization) Project as well as training and oversight of the BHD clinical documentation tools. Clinical Path Consulting provided the consultant to fill the two positions, and the Clinical Informaticist consultant has since been hired as a full time BHD Associate, and the Principal Trainer position is now vacant. The funds are being requested to pay an outstanding invoice that covered the time period when the Clinical Informaticist position was being transitioned from a Clinical Path consultant to a full time BHD associate. The total contract amount is now \$226,975. The funds are being requested for 2018.

Robert Half International dba Robert Half Technology (Robert Half) - \$397,060

Robert Half is assisting Wraparound Milwaukee with the Synthesis Desktop Application Conversion Project. Wraparound Milwaukee is working to convert their current web model to ASP.NET. ASP.NET is a unified web development model that includes the services necessary for you to build enterprise-class Web applications with a minimum of coding. Robert Half also provides support and training for the existing Synthesis application. The funds are being requested for 2019. The total contract amount will be \$794,120.

U.S. Securities Associates/Allied Universal - \$468,000

This Vendor provides public safety services for BHD. They provide services twenty-four hours a day, and seven days a week. The Vendor is responsible for escorting services, monitoring the outside parking lots, and performing environment of care safety checks, etc. The current agreement is being extended until 12/31/2019. These funds are being requested for 2019. The total contract amount would be \$2,800,222.

Fiscal Summary

The amount of spending requested in this report is summarized below.

Vendor Name	New/Amendment	2018 Increase Amount	2019 Amount	Total Contract Amount
AMN Healthcare Inc. (dba Merritt Hawkins)	Amendment		\$20,000	\$254,950
ARAMARK	Amendment		\$673,397	\$673,397
Evaluation Research Services	Amendment		\$173,400	\$346,800
LocumTenens.com LLC	Amendment		\$275,000	\$3,361,750
Netsmart Technologies	Amendment	\$8,400	N/A	\$3,770,558
New resources Consulting dba Clinical Path Consulting, LLC	Amendment	\$2,200	N/A	\$226,975
Robert Half International dba Robert Half Technology	Amendment		\$397,060	\$794,120
U.S. Securities/Allied Universal	Amendment		\$468,000	\$2,800,222
Total		\$10,600	\$2,006,857	\$12,228,772

*Denotes a Vendor whose funding is supported by a grant.



Mary Jo Meyers, Director
Department of Health and Human Services

Cc: Maria Perez, Finance Chairperson

**COUNTY OF MILWAUKEE
Behavioral Health Division Administration
Inter-Office Communication**

DATE: October 16, 2018

TO: Thomas Lutzow, Chairman – Milwaukee County Mental Health Board

FROM: Mary Jo Meyers, Director, Department of Health and Human Services
Approved by Michael Lappen, Administrator, Behavioral Health Division

SUBJECT: Report from the Director, Department of Health and Human Services, Requesting Authorization to Execute an Amendment to a 2018 Purchase-of-Service Contract and 2019 Purchase of Service Contracts with a Value in Excess of \$100,000 for the Behavioral Health Division for the Provision of Adult and Child Mental Health Services and Substance Use Disorder Services

Issue

Wisconsin Statute 51.41(10) requires approval for any contract related to mental health (substance use disorder) with a value of at least \$100,000. No contract or contract adjustment shall take effect until approved by the Milwaukee County Mental Health Board. Per the statute, the Director of the Department of Health and Human Services is requesting authorization for BHD/CARS/Wraparound/Inpatient Hospital to execute mental health and substance use contracts for 2018 and 2019.

Background

Approval of the recommended contract allocations will allow BHD/CARS/Wraparound/Inpatient Hospital to provide a broad range of rehabilitation and support services to adults with mental health and/or substance use disorders and children with serious emotional disturbances.

Purchase-of-Service Contracts

Community Medical Services - \$1,000,000*

The Substance Abuse and Mental Health Administration (SAMHSA), Center for Substance Abuse Treatment (CSAT) and Center for Substance Abuse Prevention (CSAP), has granted The Community Access to Recovery Services (CARS), Behavioral Health Division (BHD) an additional \$1,000,000 for 2018/2019 as part of the Targeted Response to the Opioid Crisis. The goal of the grant is to increase access to treatment, reduce the unmet treatment need, and reduce the number of opioid related deaths. CARS will use the additional funding to bring Community Medical Services, a new Vendor into the Milwaukee County area to help realize the goals of the grant. The funds will be used for the startup costs. Community Medical Services provides ASAM Level 1 Outpatient Opioid Maintenance Treatment Services for consumers with a

diagnosis use disorder (OUD) determined by DSM and ASM criteria. BHD is requesting \$500,000 for 2018 and \$500,000 for 2019. BHD is currently awaiting the State award letter.

La Causa, Inc. - \$100,000

The Vendor provides crisis mobile services. Crisis mobile pairs crisis workers with Police Officers to more effectively handle mental health crisis in the community and decrease involuntary admissions. BHD is requesting to increase by \$50,000 for 2018 & 2019 for a total increase of \$100,000. This amendment will increase the total contract amounts for 2018 & 2019 to \$250,000. This increase will be funded through anticipated underspend in La Causa's Community Linkages and Stabilization Program (CLASP).

Matt Talbot Recovery Services, Inc. - \$2,572,145

The Vendor provides residential intoxication services in a safe, supportive, and therapeutic environment. The funds are being requested for 2019 and the total contract amount will be \$2,572,145.

Fiscal Summary

The amount of spending requested in this report is summarized below.

Vendor Name	New/Amendment	2018 Amount	2019 Amount	Total Contract Amount
Community Medical Services*	New	\$500,000	\$500,000	\$1,000,000
La Causa, Inc.	Amendment	\$250,000	\$250,000	\$500,000
Matt Talbot, Recovery Services, Inc.	New	\$2,572,145	\$2,572,145	\$2,572,145
Total		\$3,322,145	\$3,322,145	\$4,072,145

*Denotes a Vendor whose funding is supported by a grant.

Mary Jo Meyers, Director
Department of Health and Human Services

Cc: Maria Perez, Finance Chairperson

**COUNTY OF MILWAUKEE
Behavioral Health Division Administration
Inter-Office Communication**

DATE: October 17, 2018

TO: Thomas Lutzow, Chairperson – Milwaukee County Mental Health Board

FROM: Mary Jo Meyers, Director, Department of Health and Human Services
Approved by Michael Lappen, Administrator, Behavioral Health Division

SUBJECT: Report from the Director, Department of Health and Human Services, Requesting Authorization to Execute 2018 and 2019 Fee-for-Service Agreements with a Value in Excess of \$100,000 for the Behavioral Health Division for the Provision of Adult and Child Mental Health Services and Substance Use Disorder Services

Issue

Wisconsin Statute 51.41(10) requires approval for any contract related to mental health (substance use disorder) with a value of at least \$100,000. No contract or contract adjustment shall take effect until approved by the Milwaukee County Mental Health Board. Per the statute, the Director of the Department of Health and Human Services is requesting authorization for BHD/CARS/Wraparound/Inpatient Hospital to execute mental health and substance use contracts for 2018, and 2019.

Background

Approval of the recommended contract allocation **projections** will allow BHD/CARS/Wraparound/Inpatient Hospital to provide a broad range of rehabilitation and support services to adults with mental health and/or substance use disorders and children with serious emotional disturbances.

Fee-for-Service Agreements

Community Medical Services - \$99,000*

Community Medical Services provides ASAM Level 1 Outpatient Opioid Maintenance Treatment Services for consumers with a diagnosis use disorder (OUD) determined by DSM and ASM criteria. The provider will provide Medication Assisted Treatment (MAT) for indigent consumers in Milwaukee County. BHD is requesting \$99,000 For 2019.

***The following Fee for Service Agreements are for the Community Support Program (CSP):**

These contracts are being awarded as the result of the successful proposals that the Providers submitted in response to the Request for Proposal that was issued by BHD on August 28, 2018. CSP is for persons with severe and persistent mental illness. CSP is defined as a coordinated care

and treatment program which provides a range of treatment, rehabilitation, and support services through an identified treatment program.

MCFI dba Whole Health Medical - \$2,590,000

Whole Health Medical is being awarded a Fee for Service contract to provide Community Support Program (CSP) as a result of a Request for Proposal that was issued. BHD is requesting to enter into a contract not to exceed \$2,590,000 for CSP services in 2019.

Milwaukee Mental Health Associates, Inc. - \$3,160,000

The Provider is being awarded a Fee for Service contract to provide Community Support Program (CSP) as a result of a Request for Proposal that was issued. BHD is requesting to enter into a contract not to exceed \$3,160,000 for CSP services in 2019.

Outreach Community Health Centers - \$1,020,000

The Provider is being awarded a Fee for Service contract to provide Community Support Program (CSP) as a result of a Request for Proposal that was issued. BHD is requesting to enter into a contract not to exceed \$1,020,000 for CSP services in 2019.

Phoenix Care Systems, Inc. - \$1,870,000

The Provider is being awarded a Fee for Service contract to provide Community Support Program (CSP) as a result of a Request for Proposal that was issued. BHD is requesting to enter into a contract not to exceed \$1,870,000 for CSP services in 2019.

Project Access - \$2,450,000

The Provider is being awarded a Fee for Service contract to provide Community Support Program (CSP) as a result of a Request for Proposal that was issued. BHD is requesting to enter into a contract not to exceed \$2,450,000 for CSP services in 2019.

Wisconsin Community Services - \$2,930,000

The Provider is being awarded a Fee for Service contract to provide Community Support Program (CSP) as a result of a Request for Proposal that was issued. BHD is requesting to enter into a contract not to exceed \$2,930,000 for CSP services in 2019.

The following Fee for Service Agreements are for Comprehensive Community Services (CCS) Medicaid increases

Bracy Psychological Services & Stress Management - \$20,000

The Vendor provides Behavioral Health and/or Social Services for the Wraparound Milwaukee Program serving children/youth and their families. BHD is requesting an additional \$20,000 for 2018. The total contract amount will be \$406,000 for 2018/2019.

Honey Creek Counseling - \$180,661.89

This vendor provides Behavioral Health and/or Social Services for consumers in the CARS program. BHD is requesting an additional \$90,661.89 for 2018 and \$90,000 for 2019. The total contract amount will be \$230,000 for 2018/2019.

Libertas - \$30,000

The Vendor provides Behavioral Health and/or Social Services for the Wraparound Milwaukee Program serving children/youth and their families. BHD is requesting an additional \$23,000 for 2018. The total contract amount will be \$115,000 for 2018.

MCFI Home Care - \$195,000

This vendor provides Behavioral Health and/or Social Services for consumers in the CARS program. BHD is requesting an additional \$195,000 for 2018. The total contract amount will be \$450,000 for 2018/2019.

Meta House - \$38,000

This vendor provides Behavioral Health and/or Social Services for consumers in the CARS program. BHD is requesting an additional \$38,000 for 2018. The total contract amount will be \$402,000 for 2018/2019.

Mental Health America of Wisconsin Inc. - \$110,000

This vendor provides Behavioral Health and/or Social Services for consumers in the CARS program. BHD is requesting an additional \$110,000 for 2018 and \$150,00 for 2019. The total contract amount will be \$280,000 for 2018/2019.

Milwaukee Mental Health Associates- \$78,000

This vendor provides Behavioral Health and/or Social Services for consumers in the CARS program. BHD is requesting an additional \$78,000 for 2018. The total contract amount will be \$444,000 for 2018/2019.

Our Space, Inc. - \$154,606.10

This vendor provides Behavioral Health and/or Social Services for consumers in the CARS program. BHD is requesting an additional \$154,606.10 for 2018. The total contract amount will be \$185,393.90 for 2018/2019.

Project Access, Inc. - \$8,000

This vendor provides Behavioral Health and/or Social Services for consumers in the CARS program. BHD is requesting an additional \$8,000 for 2018. The total contract amount will be \$872,000 for 2018/2019.

Professional Services Group, Inc. - \$17,000

This vendor provides Behavioral Health and/or Social Services for consumers in the CARS program. BHD is requesting an additional \$17,000 for 2018. The total contract amount will be \$323,000 for 2018/2019.

Revive Youth & Family Services, LLC - \$332,914

The Vendor provides Behavioral Health and/or Social Services for the Wraparound Milwaukee Program serving children/youth and their families. BHD is requesting \$166,457 for 2019. The total contract amount will be \$332,914 for 2018/2019.

Sebastian Family Psychology Practice - \$25,000

This vendor provides Behavioral Health and/or Social Services for consumers in the CARS program. BHD is requesting an additional \$25,000 for 2018. The total contract amount will be \$675,000.

Summit Wellness, Inc. - \$267,748

This vendor provides Behavioral Health and/or Social Services for consumers in the CARS program. BHD is requesting an additional \$267,748 for 2018. The total contract amount will be \$1,072,252.

Tomorrow's Future, LLC - \$221,462

The Vendor provides Behavioral Health and/or Social Services for the Wraparound Milwaukee Program serving children/youth and their families, under a Fee for Service Agreement. BHD is requesting an additional \$41,462 for 2018 and \$180,000 for 2019. The total contract amount will be \$360,000 for 2018/2019.

Tomorrow's Future, LLC - \$100,000

The Vendor provides Behavioral Health and/or Social Services for the Wraparound Milwaukee Program serving children/youth and their families, under an Out of Network Agreement. BHD is requesting an additional \$100,000 for 2018. The total contract amount will be \$180,000 for 2018.

Fiscal Summary

The amount of spending requested in this report is summarized below.

Vendor Name	New/Amendment	2018 Contract Amount	2018 Increase	2019 Amount	Total Contract Amount (2018/2019)
Bracy Psychological Services & Stress Management	Amendment	\$153,447	\$20,000	\$232,553	\$406,000
MCFI dba Whole Health Medical	New	N/A	N/A	\$2,590,000	\$2,590,000
Milwaukee Mental Health Associates, Inc.	New	N/A	N/A	\$3,160,000	\$3,160,000
Outreach Community Health Center	New	N/A	N/A	\$1,020,000	\$1,020,000
Phoenix Care Systems, Inc.	New	N/A	N/A	\$1,870,000	\$1,870,000

Vendor Name	New/Amendment	2018 Contract Amount	2018 Increase	2019 Amount	Total Contract Amount (2018/2019)
Project Access, Inc.	New	N/A	N/A	\$2,450,000	\$2,450,000
Wisconsin Community Services	New	N/A	N/A	\$2,930,000	\$2,930,000
Community Medical Services	New	N/A	N/A	\$99,000	\$99,000
Honey Creek Counseling	Amendment	\$49,338.11	\$90,661.89	\$90,000	\$230,000
Libertas	Amendment	\$85,000	\$30,000	N/A	\$115,000
MCFI Home Care, LLC	Amendment	\$125,000	\$195,000	\$130,000	\$450,000
Meta House, Inc.	Amendment	\$182,000	\$38,000	\$182,000	\$402,000
Mental Health America of Wisconsin, Inc.	Amendment	\$20,000	\$110,000	\$150,000	\$280,000
Milwaukee Mental Health Associates, Inc.	Amendment	\$222,000	\$78,000	\$222,000	\$444,000
Our Space, Inc.	Amendment	\$15,393.90	\$154,606.10	\$15,393.90	\$185,393.90
Project Access, Inc.	Amendment	\$432,000	\$8,000	\$432,000	\$872,000
Professional Services Group, Inc.	Amendment	\$153,000	\$17,000	\$153,000	\$323,000
Revive Youth & Family Services, LLC	Amendment	\$166,457	N/A	\$166,457	\$332,914
Sebastian Family Psychology	Amendment	\$325,000	\$25,000	\$325,000	\$675,000
Summit wellness, Inc.	Amendment	\$402,252	\$267,748	\$402,252	\$1,072,252
Tomorrow's Future, LLC (FFSA)	Amendment	\$138,538	\$41,462	\$180,000	\$360,000
Tomorrow's Future, LLC (OONA)	Amendment	\$80,000	\$100,000	N/A	\$180,000

Vendor Name	New/Amendment	2018 Contract Amount	2018 Increase	2019 Amount	Total Contract Amount (2018/2019)
Total		\$2,549,426	\$1,175,478	\$16,799,655.90	\$20,446,559.90

*Denotes a Vendors whose funding is supported by a grant.

Mary Jo Meyers, Director
Department of Health and Human Services

Cc: Maria Perez, Finance Chairperson