

COUNTY OF MILWAUKEE
Behavioral Health Division Administration
Inter-Office Communication

DATE: January 25, 2021

TO: Thomas Lutzow, Chairperson – Milwaukee County Mental Health Board

FROM: Shakita LaGrant, Director, Department of Health and Human Services
Approved by Michael Lappen, Administrator, Behavioral Health Division

SUBJECT: Report from the Director, Department of Health and Human Services, Requesting Authorization to Execute 2020/2021 Professional Services Contracts for Active Treatment, Communication, Consultation, and Training and Support

Issue

Wisconsin Statute 51.41(10) requires approval for any contract related to mental health (substance use disorder) with a value of at least \$100,000. No contract or contract adjustment shall take effect until approved by the Milwaukee County Mental Health Board. Per the statute, the Director of the Department of Health and Human Services is requesting authorization for BHD/CARS/Wraparound/Inpatient Hospital to execute mental health and substance use contracts for 2020/2021.

Background

Approval of the recommended contract allocation **projections** will allow BHD/CARS/Wraparound/Inpatient Hospital to provide a broad range of rehabilitation and support services to adults with mental health and/or substance use disorders and children with serious emotional disturbances.

Professional Services Contracts

Hospital Services

Column Rehab Services, Inc - \$346,380

The Vendor provides rehabilitation services including physical, occupational and speech therapy as well as active treatment for inpatient services. Column Rehab provides additional staffing support for active treatment on inpatient units, providing coverage on nights and weekends. The Vendor supports day-to-day active treatment on inpatient units as necessitated by ongoing staffing vacancies. The Vendor also provides rehabilitation services for outpatient BHD clients. BHD is requesting an additional \$46,380 for 2020 and an additional \$300,000 for 2021. The four-year total contract amount is \$571,380.

Kane Communications Group - \$100,000

An additional \$100,000 is needed for communication and public relations to support Mental Health Emergency Center Joint Venture development. These costs will be reimbursed by the MHEC Joint Venture. The total contract amount for MHEC communications is increased to \$130,000.

Mental Health Emergency Center, Inc. - \$2,878,453

\$2,878,453 is being requested to fund start up costs at the Mental Health Emergency Center joint venture. This includes funding for technology, operational staff prior to opening, management fees, project officer, communications, and other startup expenses. This amount represents 50% of total anticipated startup costs with the remaining funding coming from health system partners. These costs are being funded through BHD reserve funds.

MobileX USA - \$30,000

The Vendor provides radiology and ultrasound services for the BHD Inpatient Hospital. BHD is requesting an additional \$30,000 for 2021. The four-year total contract amount is \$133,434.

WIPFLi, LLP - \$99,000

This Vendor explored new and innovative options related to the Psychiatric Crisis Service Delivery Model to serve residents of Milwaukee County and surrounding areas; and the additional funds being added will provide consultation service in support of BHD for startup activities related to the Facility. BHD is requesting an additional \$99,000 for the 2021 contract. The two-year contract amount will be increased to \$198,000. This increase will be reimbursed by the MHEC Joint Venture.

Youth Services Contracts**The Medical College of Wisconsin, LLC - \$30,000**

This Vendor provides specialized academic support services for Wraparound Milwaukee Program serving children/youth and their families. BHD is requesting an additional \$30,000 for the 2021 contract. The two-year contract amount will be increased to \$147,360.70.

Kane Communications Group - \$156,169

This Vendor provides communication services building awareness and driving audiences to seek services and focus on promoting the resources and services available for Serious Mental Illness (SMI) through Wraparound Milwaukee. The provider facilitates and completes a targeted direct mailer for Serious Mental illness awareness that will reach about 120,750 households in Milwaukee County with kids ages 10 and up. BHD is requesting an additional \$156,169 for the 2021 contract. The two-year contract amount will be increased to \$317,501.

Kane Communications Group - \$15,000

This Vendor provides communication services to build awareness and drive audiences to seek services and focus on promoting the resources and services available for Serious Mental Illness

(SMI) through Wraparound Milwaukee. BHD is requesting an additional \$15,000 for the 2021 contract. The two-year contract amount will be increased to \$159,000.

Fiscal Summary

The amount of spending requested in this report is summarized below.

Vendor Name	Existing Amount/New	2020 Amount Requested	2021 Amount Requested	Total Contract Amount
Column Rehab Services, Inc.	\$225,000	\$46,380	\$300,000	\$571,380
MobileX USA	\$103,434	\$0	\$30,000	\$133,434
WIPFLi, Inc	\$99,000	\$0	\$99,000	\$198,000
The Medical College of Wisconsin, LLC	\$117,360.70	\$0	\$30,000	\$147,360.70
Mental Health Emergency Center, Inc.	\$0	\$0	\$2,878,453	\$2,878,453
Kane Communications Group	\$30,000	\$0	\$100,000	\$130,000
Kane Communications Group*	\$161,332	\$0	\$156,169	\$317,501
Kane Communications Group*	\$144,000	\$0	\$15,000	\$159,000
Total	\$880,127	\$46,380	\$3,608,622	\$4,535,129

*Denotes a Vendor whose funding is supported by a grant.



Shakita LaGrant, Director
Department of Health and Human Services

cc: Maria Perez, Finance Chairperson

**Mental Health Emergency Center
Start up Cost Detail**

Administrator (director level) 9 months before opening	112,500
Advocate/Aurora management fee (overall support/coordination)	100,000
Advocate/Aurora outsource financial reporting	150,000
Technology and other	1,700,000
Administrative positions starting before opening (1-1.5 months)	60,450
Operational staff positions starting before opening (1 month)	583,835
Benefits on start up staffing	209,003
Other	9,615
Project officer	150,000
Wipfli/other	100,000
Legal	200,000
Communication Plan	100,000
Total	3,475,403
Plus working Capital (60 days operating cash on hand)	2,281,502
Total	5,756,905
Milwaukee County portion	50%
Milwaukee County	2,878,453

**COUNTY OF MILWAUKEE
Behavioral Health Division Administration
Inter-Office Communication**

DATE: January 21, 2021

TO: Thomas Lutzow, Chairperson – Milwaukee County Mental Health Board

FROM: Shakita LaGrant, Director, Department of Health and Human Services
Approved by Michael Lappen, Administrator, Behavioral Health Division

SUBJECT: **Report from the Director, Department of Health and Human Services, Requesting Authorization to Execute 2020/2021 Purchase-of-Service Agreements with a Value in Excess of \$100,000 for the Behavioral Health Division for the Provision of Adult and Child Mental Health Services and Substance Use Disorder Services**

Issue

Wisconsin Statute 51.41(10) requires approval for any contract related to mental health (substance use disorder) with a value of at least \$100,000. No contract or contract adjustment shall take effect until approved by the Milwaukee County Mental Health Board. Per the statute, the Director of the Department of Health and Human Services is requesting authorization for BHD/CARS/Wraparound/Inpatient Hospital to execute mental health and substance use contracts for 2020/2021.

Background

Approval of the recommended contract allocation **projections** will allow BHD/CARS/Wraparound/Inpatient Hospital to provide a broad range of rehabilitation and support services to adults with mental health and/or substance use disorders and children with serious emotional disturbances.

Purchase-of-Service Contracts

Adult Services

Broadstep - Wisconsin (fka Bell Therapy) - \$144,284

The Vendor provides crisis stabilization home services. BHD is requesting \$144,284 to support services during the second quarter of 2021. BHD Administration will request additional funds to support crisis stabilization services after the outcome of a competitive RFP for this service is evaluated. The total contract amount is \$288,568.

Outreach Community Health Centers, Inc. - \$225,000

The Vendor provides medication and laboratory tests for to CARS consumers. BHD is requesting \$225,000 for 2021. The total contract amount is \$375,000.

Youth Services

St. Charles Youth and Family Services, Inc. - \$535,138

This Vendor provides behavioral and/or social services for the Wraparound Milwaukee Program serving children/youth and their families. BHD is requesting an additional \$535,138 for the 2021 contract. The two-year contract amount will be increased to \$1,705,363.

Fiscal Summary

The amount of spending requested in this report is summarized below.

Vendor Name	Existing Amount/New	2021 Amount Requested	2021 Total Contract Amount
Broadstep-Wisconsin, Inc. fka Bell Therapy, Inc.	\$144,284	\$144,284	\$288,568
Outreach Community Health Cares, Inc.*	\$150,000	\$225,000	\$375,000
St. Charles Youth and Family Services, Inc.	\$1,705,363	\$535,138	\$2,240,501
Total	\$1,999,647	\$904,422	\$2,904,069

*Denotes a Vendor whose funding is supported by a grant.



Shakita LaGrant, Director
Department of Health and Human Services

cc: Maria Perez, Finance Chairperson

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TO: Thomas Lutzow, Chairperson – Milwaukee County Mental Health Board

FROM: Shakita LaGrant, Director, Department of Health and Human Services
Approved by Michael Lappen, Administrator, Behavioral Health Division

SUBJECT: **Report from the Director, Department of Health and Human Services, Requesting Authorization to Execute 2020/2021 Fee-for-Service Agreements with a Value in Excess of \$100,000 for the Behavioral Health Division for the Provision of Adult and Child Mental Health Services and Substance Use Disorder Services**

Issue

Wisconsin Statute 51.41(10) requires approval for any contract related to mental health (substance use disorder) with a value of at least \$100,000. No contract or contract adjustment shall take effect until approved by the Milwaukee County Mental Health Board. Per the statute, the Director of the Department of Health and Human Services is requesting authorization for BHD/CARS/Wraparound/Inpatient Hospital to execute mental health and substance use contracts for 2020/2021.

Background

Approval of the recommended contract allocation **projections** will allow BHD/CARS/Wraparound/Inpatient Hospital to provide a broad range of rehabilitation and support services to adults with mental health and/or substance use disorders and children with serious emotional disturbances.

Fee-for-Service Agreements

Adult Service Contracts

Integrative Psyche, LLC - \$75,000

The Vendor provides Behavioral Health and/or Social Services to CARS Consumers. Contracted services include: Diagnostic Evaluation, Psychotherapy, Daily Living Skills Assessment and Training. BHD is requesting an additional \$75,000 for the 2021 contract. The two-year contract amount will be increased to \$150,000.

Mindstar Counseling, LLC - \$50,000

The Vendor provides Behavioral Health and/or Social Services to CARS Consumers. Contracted services include: Psychotherapy, Substance Abuse Treatment (Individual and Group), and Daily Living Skills Training. BHD is requesting an additional \$50,000 for the 2021 contract. The two-year contract amount will be increased to \$100,000.

Positive Outlook Clinical Services, LLC - \$50,000

The Vendor provides Behavioral Health and/or Social Services to CARS Consumers. Contracted services include Family Psychoeducation, Psychotherapy, Substance Abuse Treatment (Individual and Group), BHD is requesting an additional \$50,000 for the 2021 contract. The two-year contract amount will be increased to \$215,000.

Sirona Recovery, Inc - \$3,585,500

This Vendor was formerly known as Justice Point, Inc. and due to the name change and new Tax Identification Number (TIN) that was effective January 1, 2021 BHD is re-requesting the funds that were previously approved by the MHB on October 22, 2020 for the Vendor. The Vendor provides Behavioral Health and/or Social Services to CARS Consumers. Contracted services include: Recovery Support Coordination (RSC), Screening and Assessment (CARS Access Point), Comprehensive Community Services (CCS) Care Coordination, Daily Living Skills Training, Coping Skills Development, Art-Assisted Therapy, and Peer Support. BHD is requesting an additional \$3,585,500 for the 2021 contract. The one-year contract amount will be increased to \$3,680,400.

Youth Services Contracts**Different Shades of Healing - \$50,000**

This Vendor provides behavioral and/or social services for the Wraparound Milwaukee Program serving children/youth and their families. BHD is requesting an additional \$50,000 for the 2021 contract. The two-year contract amount will be increased to \$100,000.

Exodus Family Services, LLC - \$65,000

This Vendor provides behavioral and/or social services for the Wraparound Milwaukee Program serving children/youth and their families. BHD is requesting an additional \$65,000 for the 2021 contract. The two-year contract amount will be increased to \$143,000.

Family Works Program, Inc. - \$20,000

This Vendor provides behavioral and/or social services for the Wraparound Milwaukee Program serving children/youth and their families. BHD is requesting an additional \$20,000 for the 2021 contract. The two-year contract amount will be increased to \$100,600.

Milwaukee Center for Independence, Inc. dba Whole Health Clinical Group - \$40,000

This Vendor provides behavioral and/or social services for the Wraparound Milwaukee Program serving children/youth and their families. BHD is requesting an additional \$40,000 for the 2021 contract. The two-year contract amount will be increased to \$105,000.

Mehleah Calderon - \$45,100

This Vendor provides behavioral and/or social services for the Wraparound Milwaukee Program serving children/youth and their families. BHD is requesting an additional \$45,100 for the 2021 contract. The two-year contract amount will be increased to \$145,000.

Spahn Clinical Services, LLC - \$80,000

This Vendor provides behavioral and/or social services for the Wraparound Milwaukee Program serving children/youth and their families. BHD is requesting an additional \$80,000 for the 2021 contract. The two-year contract amount will be increased to \$180,000.

St. Charles Youth and Family Services, Inc. - \$52,512.12

This Vendor provides behavioral and/or social services for the Wraparound Milwaukee Program serving children/youth and their families. BHD is requesting an additional \$52,512.12 for the 2021 contract. The two-year contract amount will be increased to \$6,465,512.12.

Fiscal Summary

The amount of spending requested in this report is summarized for each vendor below.

Agency Name	Existing Amount/New	2021 Contract Increase Amount	Total Contract Amount
Integrative Psyche, LLC	\$75,000	\$75,000	\$150,000
Mindstar Counseling, LLC*	\$50,000	\$50,000	\$100,000
Positive Outlook Clinical Services, LLC*	\$165,000	\$50,000	\$215,000
Sirona Recovery, Inc.*	\$99,900	\$3,585,500	\$3,685,400
Different Shades of Healing	\$50,000	\$50,000	\$100,000
Exodus Family Services, LLC	\$78,000	\$65,000	\$143,000

Agency Name	Existing Amount/New	2021 Contract Increase Amount	Total Contract Amount
Family Works Program, Inc.	\$80,600	\$20,000	\$100,600
Milwaukee Center for Independence, Inc. dba Whole Health Clinical Group	\$65,000	\$40,000	\$105,000
Mehleah Calderon	\$99,900	\$45,100	\$145,000
Spahn Clinical Services, LLC	\$100,000	\$80,000	\$180,000
St. Charles Youth and Family Services, Inc.	\$6,413,000	\$52,512.12	\$6,465,512.12
Totals	\$7,276,400	\$4,113,112	\$11,389,512

*Denotes a Vendors whose funding is supported by a grant



Shakita LaGrant, Director
Department of Health and Human Services

cc: Maria Perez, Finance Chairperson