JOINT MEETING
TASK FORCES ON LOCAL PUBLIC/PRIVATE PARTNERSHIP
AND NATIONAL ENTITY PARTNERSHIP

February 2, 2016 - 11:00 A.M.
Milwaukee County Mental Health Complex
Conference Room 1045

MINUTES

PRESENT: Duncan Shroud (LPPP), Thomas Lutzow (NEP), Jeffrey Miller (LPPP), Robert Chayer (NEP), Kelly Davis (NEP), John Schneider, Alicia Modjeska, Jenifer Bergersen, and Barbara Beckert

EXCUSED: Jon Lehrmann (LPPP)

SCHEDULED ITEMS:

1. Call to Order.
   Chairman Shroud called the meeting to order.

2. 2016 Joint Taskforce Timeline.
   Chairman Shroud indicated as it stands, other than providing the Mental Health Board with a status report at both the February and April meetings, a specific timeline has not been established. The goal, from the Board’s perspective, is to have a recommendation for partnership in the delivery of acute services completed by the end of June. Based on that assumption, the Joint Task Force would need to submit a recommendation for a specific entity to the Board at the April meeting. The recommendation should come, at the latest, to the June meeting. There may be a need to establish two timelines, one for potential applicants and one for the Joint Task Force. Other issues that affect the timeline include the state of the Mental Health Complex building and instability for staff.

   Discussions ensued.

   It was concluded that consideration of the private healthcare systems should also be factored into the timeline. A letter will be sent to the Healthcare Partnership and UHS regarding possible presentations to the Joint Task Force. A response will be needed by Monday, February 29, 2016. If interested, formal presentations can be scheduled in March.
SCHEDULED ITEMS (CONTINUED):

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|   | Concerns were raised regarding the rigorous timeline. Questions and comments ensued.  
**The Joint Task Force took no action regarding this informational item.** |
| 3. | Due Diligence Discussion.  
Chairman Shroul stated legal representatives are scheduled to be interviewed Friday to discuss representation for this process.  
Joint Taskforce Member Modjeska cautioned that the Deloitte report being presented to the Finance Committee in March could influence the due diligence process. An attempt is being made to reach out to organizations that have contracted with Correct Care and Liberty Healthcare in the past to assess how they are perceived in the market and by stakeholders. Important information to gather also includes whether the organizations have been cited and any complaints/grievances lodged against the organizations on a state and/or rational level. The legal firm selected will help identify any risk associated and all other factors that should be considered in terms of conducting a thorough due diligence process.  
Questions and comments ensued.  
**The Joint Task Force took no action regarding this informational item.** |
| 4. | Discussion and Debrief on Strategic Partners for the Delivery of Acute Services.  
Ms. Schroeder provided an update on the national entities who expressed interest. Due to time constraints, further discussion on this item was laid over to the next scheduled Joint Task Force meeting.  
**The Joint Task Force took no action regarding this informational item.** |
| 5. | Development of Proforma Financial Statements for the Behavioral Health Division 2.0.  
Chairman Lutzow relayed to the Joint Task Force the need to be clear about the financials for the partnership to encourage getting involved in this project. The unknowns include not knowing what the business model looks like, to what extent a subsidy will be needed, and what payer mix would be needed to make it function. He went on to state a key missing component is a proforma projection. Deloitte worked under the assumption it wasn’t necessary because the prospects should create their own models, and if a proforma was provided, it would be changed.  
Chief Financial Officer Randy Oleszak stated Deloitte is in the process of doing a study trending out net revenues by financial class, which is payer by program, net revenue, gross revenue, and census. This is all the information any prospective partner would...
need to understand revenue projections from Behavioral Health Division (BHD) clients. The cost structure of BHD is not the same cost structure of a private entity performing these services. In this case, other stakeholders involved include taxpayers and County government.

Mr. Colon stated there are psychiatric hospitals within this community that have less beds than BHD that are financially viable and do not require any subsidy. This new model may be a bigger facility than any of the current existing psychiatric facilities. There is more revenue and more efficiencies with this potential model. In addition, the County will pay for the uninsured. That makes this a financially viable model. The information being provided is enough for prospects to create their own proforma.

Other discussions included data systems challenges, exactly what and how much financial information should be shared, and the commitment from prospective partners to stay community oriented.

Questions and comments ensued.

*The Joint Task Force took no action regarding this informational item.*

6. 2016 Joint Taskforce Upcoming Meeting Dates.

The next meeting date was announced as Tuesday, February 23, 2016, at 11:00 a.m.

7. Adjournment.

*MOTION BY:* *(Miller)*  
*MOTION 2ND BY:* *(Davis)*  
*AYES:* Shrout, Miller, Lutzow, Chayer, Davis, Schneider, Modjeska, Bergersen, and Beckert - 9  
*NOES:* 0

A voice vote was taken on this item.
SCHEDULED ITEMS (CONTINUED):

This meeting was recorded. The official copy of these minutes, along with the audio recording of this meeting, is available on the Milwaukee County Behavioral Health Division/Mental Health Board web page.

Length of meeting: 11:05 a.m. to 12:30 p.m.

Adjourned,

Jodi Mapp
Senior Executive Assistant
Milwaukee County Mental Health Board

The next meeting for the Milwaukee County Mental Health Board Joint Task Force on Local/Private Partnership and National Entity Partnership will be on Tuesday, February 23, 2016, @ 11:00 a.m.

The February 2, 2016, meeting minutes of the Milwaukee County Mental Health Board Joint Task Force on Local/Private Partnership and National Entity Partnership are hereby approved.

Dr. Jeffrey Miller, Secretary
Milwaukee County Mental Health Board