

1 By Supervisors Biddle and Lipscomb  
2  
3

4 **A RESOLUTION**

5 to create an Economic Development Fund in order to develop sustainable jobs and new  
6 tax base in Milwaukee County  
7

8 WHEREAS, Milwaukee County will seek the sale of significant real estate assets,  
9 including approximately 16 acres of land in the Park East freeway corridor and these  
10 lands represent tremendous assets held in trust by Milwaukee County for the benefit of  
11 the citizens of this County; this revenue has been used in various ways, but often it has  
12 been used to offset basic operating expense or tax levy; and  
13

14 WHEREAS, while using one-time revenue to offset tax levy funding for operating  
15 expenses is a tool that is sometimes necessary, major real estate sales should provide  
16 a longer-term and sustainable benefit to the community; true stewardship of these  
17 major public resources requires that their sale provide a benefit for the citizens; and  
18

19 WHEREAS, the sale of surplus real estate and the redevelopment of the Park  
20 East land, by itself, using private development, will not take advantage of unique  
21 opportunities to provide sustainable community benefits especially to those in most  
22 need of jobs; and  
23

24 WHEREAS, the creation of an Economic Development fund, as provided in this  
25 resolution, will provide the best opportunity to provide increased jobs and tax base not  
26 only on land Milwaukee County sells but also for other parts of the community; and  
27

28 WHEREAS, the Economic Development fund would be comprised of a series of  
29 programs designed to address 'gap' needs in the marketplace and it is not intended to  
30 duplicate resources that are available either in the commercial marketplace or through  
31 other public resources; and  
32

33 WHEREAS, the fund recognizes that there are areas where the market does not  
34 make available the resources required for sustainable development and by providing  
35 those resources, the fund seeks to be a catalyst that will enable businesses to develop  
36 and grow, communities to prosper, and the lives of all of our citizens to be enriched;  
37 and  
38

39 WHEREAS, this fund would receive 25% of the net revenue generated by the  
40 sale of County land and be used to carry out the policies established by Milwaukee  
41 County for the use of the Economic Development fund; and  
42

43 WHEREAS, the following are some possible uses of the Economic Development  
44 fund:

- 45
- 46 • Minority Business Working Capital
- 47 • Small & Minority Business Revolving Loan Fund
- 48 • Small & Minority Business Contract Financing
- 49 • Housing Development
- 50 • Neighborhood Business Development
- 51 • Economic Development
- 52 • Environmental Mitigation/Brownfields
- 53 • Carry out Park East Redevelopment Compact (PERC)
- 54

55 ; now, therefore,

56

57 BE IT RESOLVED that this resolution creates an Economic Development fund  
58 with revenue from 25% of all net revenue from real estate sales with the specifics of the  
59 policies and procedures to implement this resolution to be adopted separately by the  
60 County Board after receiving recommendations from the Economic Development  
61 Director; and

62

63 BE IT FURTHER RESOLVED that Milwaukee County's Economic Development  
64 Director shall recommend the programs to the County Board for the initial use of these  
65 funds which would maximize immediate job creation; and

66

67 BE IT FURTHER RESOLVED that the unused funds \$292,902 deposited in North  
68 Milwaukee State Bank for a Minority Business Loan program shall be transferred to  
69 begin this Economic Development fund because they have not been used recently.

## MILWAUKEE COUNTY FISCAL NOTE FORM

**DATE:** September 8, 2011

Original Fiscal Note

Substitute Fiscal Note

**SUBJECT:** Create Economic Development Fund

**FISCAL EFFECT:**

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> No Direct County Fiscal Impact<br><input checked="" type="checkbox"/> Existing Staff Time Required<br><input type="checkbox"/> Increase Operating Expenditures<br>(If checked, check one of two boxes below)<br><input type="checkbox"/> Absorbed Within Agency's Budget<br><input type="checkbox"/> Not Absorbed Within Agency's Budget<br><br><input type="checkbox"/> Decrease Operating Expenditures<br><br><input type="checkbox"/> Increase Operating Revenues<br><br><input type="checkbox"/> Decrease Operating Revenues | <input type="checkbox"/> Increase Capital Expenditures<br><br><input type="checkbox"/> Decrease Capital Expenditures<br><br><input type="checkbox"/> Increase Capital Revenues<br><br><input type="checkbox"/> Decrease Capital Revenues<br><br><input type="checkbox"/> Use of contingent funds |
|--|--|

*Indicate below the dollar change from budget for any submission that is projected to result in increased/decreased expenditures or revenues in the current year.*

	Expenditure or Revenue Category	Current Year	Subsequent Year
<b>Operating Budget</b>	Expenditure	0	0
	Revenue	0	0
	Net Cost	0	0
<b>Capital Improvement Budget</b>	Expenditure	0	0
	Revenue	0	0
	Net Cost	0	0

## DESCRIPTION OF FISCAL EFFECT

In the space below, you must provide the following information. Attach additional pages if necessary.

- A. Briefly describe the nature of the action that is being requested or proposed, and the new or changed conditions that would occur if the request or proposal were adopted.
- B. State the direct costs, savings or anticipated revenues associated with the requested or proposed action in the current budget year and how those were calculated.<sup>1</sup> If annualized or subsequent year fiscal impacts are substantially different from current year impacts, then those shall be stated as well. In addition, cite any one-time costs associated with the action, the source of any new or additional revenues (e.g. State, Federal, user fee or private donation), the use of contingent funds, and/or the use of budgeted appropriations due to surpluses or change in purpose required to fund the requested action.
- C. Discuss the budgetary impacts associated with the proposed action in the current year. A statement that sufficient funds are budgeted should be justified with information regarding the amount of budgeted appropriations in the relevant account and whether that amount is sufficient to offset the cost of the requested action. If relevant, discussion of budgetary impacts in subsequent years also shall be discussed. Subsequent year fiscal impacts shall be noted for the entire period in which the requested or proposed action would be implemented when it is reasonable to do so (i.e. a five-year lease agreement shall specify the costs/savings for each of the five years in question). Otherwise, impacts associated with the existing and subsequent budget years should be cited.
- D. Describe any assumptions or interpretations that were utilized to provide the information on this form.

Adoption of this resolution will have no immediate tax levy effect. Future revenue of 25% from the sale of real estate shall be placed in the Economic Development Fund but this will require conformance in the 2012 and subsequent Adopted Budgets. The transfer of funds from the Minority Business Loan Program will require a separate appropriation transfer action of the County Board.

Department/Prepared By Glenn Bultman, Research Analyst

Authorized Signature 

Did DAS-Fiscal Staff Review?  Yes  No

<sup>1</sup> If it is assumed that there is no fiscal impact associated with the requested action, then an explanatory statement that justifies that conclusion shall be provided. If precise impacts cannot be calculated, then an estimate or range should be provided.

## COUNTY OF MILWAUKEE

## INTER-OFFICE COMMUNICATION

DATE: October 10, 2011

TO: Committee on Economic and Community Development

FROM: Craig C. Dillmann, Manager, Real Estate Services

SUBJECT: Status of 2011 excess property sales (**INFORMATION ONLY**)

The Real Estate Services Division of the Department of Transportation and Public Works reports to the Committee, on a monthly basis, the status of excess property sales. Attached is the monthly report for period ending September 30, 2011.

---

Craig C. Dillmann, Manager  
Real Estate Services

Meeting Date: October 24, 2011

cc. Chris Abele, County Executive  
Lee Holloway, County Board Chairman  
Jack Takerian, Director of Transportation and Public Works  
Brian Taffora, Director of Economic Development  
Vince Masterson, Fiscal Management Analyst



**REAL ESTATE SERVICES DIVISION**

**SUMMARY DETAIL OF PENDING PROPERTY CLOSINGS**

<b>PROPERTY</b>	<b>BUYER</b>	<b>CLOSING</b>	<b>COMMENTS</b>
Block 6E, Park East	Rainier Properties II, LLC	3 <sup>rd</sup> quarter 2012	Option extension granted until June 30, 2012. If Buyer exercises option closing to occur within 30 days.
NE Quadrant County Grounds	UWM, Innovation Park, LLC	February 15 2011	<p>Initial \$5 million paid at closing.</p> <p>County Board extended each of the purchase price installment payment dates after closing by twenty-four (24) months as follows:</p> <ul style="list-style-type: none"> <li>• Second \$5 million payable on February 15, 2014</li> <li>• \$887,500 payable on February 15, 2015</li> <li>• \$887,500 payable on February 15, 2016</li> <li>• \$887,500 payable on February 15, 2017</li> <li>• \$887,500 payable on February 15, 2018</li> </ul>



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October 10, 2011

Mr. Craig C. Dillmann  
 Manager, Real Estate Services  
 Milwaukee County  
 2711 W. Wells Street, 5<sup>th</sup> Floor  
 Milwaukee, WI 53208

SUBJECT: Grading and Drainage Easements for  
 UWM Innovation Park

Dear Mr. Dillmann:

GRAEF has made revisions to the grading and drainage plans for the new public street being constructed by the City of Wauwatosa through the UWM Innovation Park development in order to address concerns expressed by Milwaukee County regarding the requested temporary and permanent easements. The grading and drainage plans have been revised to accomplish the following:

- Slopes along the east edge of the new street in the Parks property have been flattened to be compatible with the existing slopes in the Parks property. There will be no steep slopes or retaining wall along the border between the new street and the Parks property.
- Two existing high points, which currently accommodate viewing of the Milwaukee skyline have been recreated just east of the new street in the Parks property, and will be easily accessible by pedestrians.
- There will be no underdrain or overflow drainage from the bio-filtration basins or the new street into the Parks property. Only overland runoff from undeveloped areas adjacent to the Parks property will drain to the existing swales on the Parks property.
- The area draining to the Parks property from the UWM Innovation Park development will be less than under current conditions.

The attached exhibit shows the proposed grading along the new street, on Parks property. It also shows that there are no pipes discharging onto the Parks property. It is our understanding that Milwaukee County Parks can issue a Right of Entry permit to allow for execution of the grading work. Accordingly, no temporary grading easement or permanent drainage easement will be required.

2011-0066





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We appreciate the opportunity to work with you and Milwaukee County Parks staff to resolve this issue in a manner that is mutually beneficial.

Sincerely,

GRAEF

John T. McCarthy, P.E., LEED AP  
Principal

JTM:kp

L:\Jobs2011\20110066\Project\_Information\Correspondence\letter\Dillmann\_Grading and Drainage Easements-10-10-11.docx

Attachment

cc: Sue Black – Director of Parks, Recreation, and Culture  
Jack Takerian – Director of Transportation and Public Works  
James Schmitt – County Supervisor, District 19  
Bruce Block – UWM Real Estate Foundation  
Curt Strang – UWM Real Estate Foundation  
Dave Gilbert – UWM Real Estate Foundation  
William Wehrley – City of Wauwatosa  
Nancy Welch – City of Wauwatosa

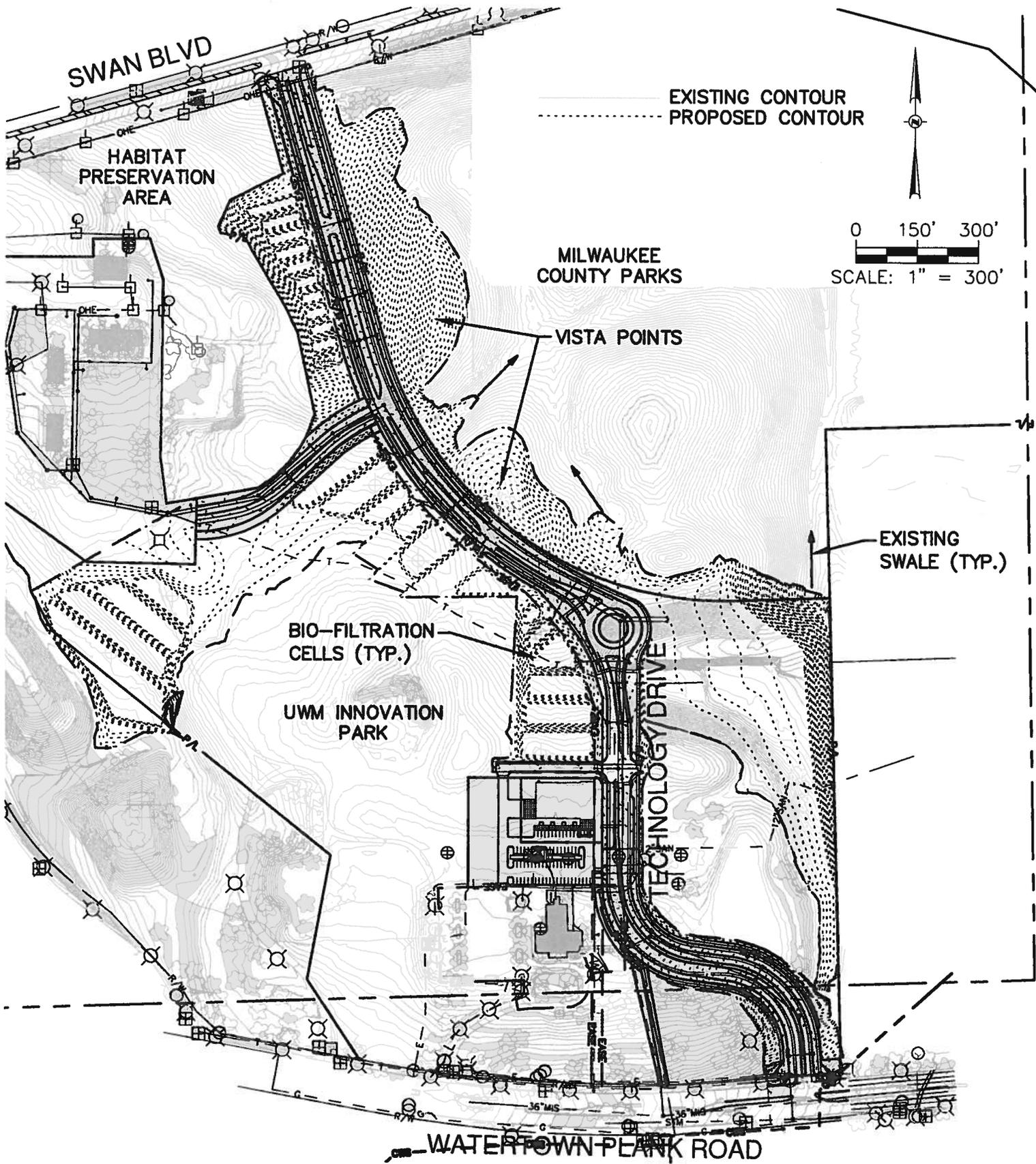
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Mr. Craig C. Dillmann

-2-

October 10, 2011

2011-0066



**County of Milwaukee  
Community Business Development Partners (CBDP)  
Inter-Office Communication**

**DATE:** September 30, 2011

**TO:** Lee Holloway, Chair  
Milwaukee County Board of Supervisors  
Michael Mayo, Sr., Chair  
Transportation, Public Works & Transit Committee  
Lynne De Bruin, Chair  
Economic & Community Development Committee

**FROM:** Freida Webb, Director  
Community Business Development Partners (CBDP)

**Subject:** FFY 2012-2014 Airport Concession Disadvantaged Business Enterprise (ACDBE) Goals Submission to the Federal Aviation Administration (FAA)

Whereas, the United States Department of Transportation requires timely submission and FAA approval of Milwaukee County's overall ACDBE goals as a condition of eligibility for FAA financial assistance. Whereas, 49 CFR Part 23 requires submission of new ACDBE goals every three years in order to show good faith in complying with the requirements therein.

In accordance with the reporting guidelines of 49 CFR Part 23, this document is submitted for your review and approval. Thereafter, CBDP will forward this document to the FAA for approval.

This has been prepared by legal consultant Jaya Sharma, and CBDP staff members Freida Webb and Mark Phillips.

Freida Webb, Director  
Community Business Development Partners

**2012-2014  
AIRPORT CONCESSION  
DISADVANTAGED BUSINESS ENTERPRISE  
(ACDBE) PROGRAM GOALS  
FOR  
MILWAUKEE COUNTY  
OCTOBER 2011**



**SUBMITTED TO:  
U.S. DEPARTMENT OF TRANSPORTATION  
FAA GREAT LAKES REGIONAL OFFICE  
2300 E DEVON AVE  
RM 440 (AGL)  
DES PLAINES IL 60018**

**PREPARED BY:  
MILWAUKEE COUNTY BOARD OF SUPERVISORS, OFFICE OF  
COMMUNITY BUSINESS DEVELOPMENT PARTNERS (CBDP)**

**2012-2014  
AIRPORT CONCESSION  
DISADVANTAGED BUSINESS ENTERPRISE  
(ACDBE) PROGRAM GOALS  
FOR  
MILWAUKEE COUNTY  
OCTOBER 2011**

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- II) Calculation of ACDBE Goals for Non-Car Rental Concessions**
- III) Calculation of ACDBE Goals for Car Rental Concessions**
- IV) Public Consultation**
- V) Appendix A**

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## **INTRODUCTION**

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In accordance with 49 CFR Part 23, Milwaukee County is submitting the FFY 2012-2014 Airport Concession Disadvantaged Business Enterprise (ACDBE) Goals for General Mitchell International Airport (GMIA). The ACDBE Goals have been disaggregated into two separate goals as provided by § 23.41. The first goal is for non-car rental concessions and the second goal is for car rental concessions. As required by §23.41(c) the goals are for a 3-year period.

For the first year of the 3-year Federal Fiscal Period, there are no new car rental concessions as the current concession term expires December 31, 2012. Therefore, the existing contractual goal of 4% will be enforced. In early 2012 GMIA Management will determine the scope and number of spaces available for lease in order to solicit new proposals for car rental concessions. For now, we anticipate using the same goal for the remaining two years of the FFY 2012-2014. Once the scope of the concessions is finalized, we will revisit the goal for car rental concessions and may submit revised goals based upon new data. Therefore, for this submission we have used the 4% figure to show anticipated ACDBE participation.

For non-car rental concessions, new opportunities will arise only for specialty retail concessions. However, at this point in time GMIA Management is considering various options for the type of specialty concessions to be solicited. Therefore, details of the concession opportunities are unavailable for goal setting purposes. Milwaukee County will submit revised goals to show the concession goal for this new concession opportunity once the options are selected. The overall ACDBE goal has been determined based upon the assigned contract goals for each of the currently existing concessions.

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## **CALCULATION OF ACDBE GOALS FOR NON-CAR RENTAL CONCESSIONS**

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As mentioned in the Introduction, Milwaukee County anticipates no new, non-car rental concession opportunities for FFY 2012-2014. The ACDBE Goals were set on the existing concession opportunities in FFY 2008 and they will continue in force throughout FFY 2012-2014.

In setting the goals for the existing food and beverage, news and gift, and retail concessions in 2008 for FFY 2009-2011, Milwaukee County used the two-step goal setting methodology mandated by 49 CFR Part 26; that is now required by 49 CFR part 23.

Table 1 below shows current concession opportunities and the date the lease begins and expires for each of these concessions

**TABLE 1**

**NON-CAR RENTAL CONCESSIONS**

<b>Concessionaire</b>	<b>Type</b>	<b>Date Lease Begins</b>	<b>Date Lease Ends</b>
HMS Host*	Food/Beverage	11.01.2008	10.31.2019
SSP American*	Food/Beverage	11.01.2008	10.31.2019
Paradies-Mark II*	News/Gift	03.01.2004	02.28.2012
Clear Channel*	Advertising	04.30.2009	04.30.2014
Renaissance Books*	Book Store	06.01.2004	Month to month
Royal Shine *	Shoe Shine	02.01.2004	Month to month
M&I Bank**	ATM	10.01.2003	09.30.2014
Flight Services & Systems**	Luggage Carts	12.01.2006	11.30.2016
Smarte Carte**	Massage Chairs	12.01.2008	11.30.2013
Travelex Currency *	Phone Cards	05.01.2005	05.31.2013
Concourse Communications**	Wi-Fi	12.16.2004	02.28.2016
Pacific Telemanagement*	Pay Phones	06.01.2010	05.31.2015
Countywide Shuttle Service*	Airport Shuttle	10.01.2008	10.31.2016
CPS Parking*	Parking Mgmt	10.01.2008	08.31.2016

\* **Concession Opportunities where ACDBE participation is possible**

\*\* **Concession Opportunities where no ACDBE participation is possible**

Table 2 below shows the anticipated revenues for the existing Concessions identified in Table 1 above and the resultant goals based upon these anticipated revenues. We have established our ACDBE Program Goal for FFY 2012-2014 at 20.40%.

**TABLE 2**

<b>NON-CAR RENTAL CONCESSIONS ACDBE GOALS FFY 2012-2014</b>								
			10/1/11-9/30/12		10/1/12-9/30/13		10/1/13-9/30/14	
Concessionaire	Type	DBE Goal	Anticipated	Anticipated	Anticipated	Anticipated	Anticipated	Anticipated
			Gross Receipts	DBE Receipts	Gross Receipts	DBE Receipts	Gross Receipts	DBE Receipts
HMS Host	Food/Beverage	25%	\$8,242,760	\$2,060,690	\$9,067,036	\$2,266,759	\$9,973,740	\$2,493,436
SSP America	Food/Beverage	25%	\$15,582,538	\$3,895,635	\$17,140,792	\$4,285,198	\$18,854,871	\$4,713,718
Paradies-Mark II	News/Gifts	30%	\$11,572,773	\$3,471,832	\$12,730,050	\$3,819,115	\$14,003,055	\$4,200,917
Clear Channel	Advertising	3%	\$768,702	\$23,061	\$845,573	\$25,367	\$930,130	\$27,903
Renaissance Book Shop	Books	11%	\$570,373	\$62,741	\$587,484	\$64,623	\$605,109	\$66,561
Royal Shine II	Shoe Shine	0%	\$51,378	\$51,378	\$52,900	\$52,900	\$54,507	\$54,507
M & I Bank	ATM Fees	0	\$101,316	0	\$104,355	0	\$107,486	0
Flight Services & Systems	Luggage Carts	0	\$71,012	0	\$73,143	0	\$75,337	0
Smarte Carte Massage	Massage Chair	0	\$26,818	0	\$27,623	0	\$28,451	0
Travelex Currency Services	Phone cards	0	\$8,335	\$8,335	\$8,585	\$8,585	\$8,842	\$8,842
Concourse Communications	Wi-Fi	0	\$153,627	0	\$158,235	0	\$162,982	0
Pacific Telemanagement	Pay phones	17%	\$8,105	\$1,378	\$8,348	\$1,419	\$8,599	\$1,462
<b>Total Non Car Rental Concessions</b>			<b>\$37,157,737</b>	<b>\$9,575,050</b>	<b>\$40,804,124</b>	<b>\$10,523,966</b>	<b>\$44,813,109</b>	<b>\$11,567,346</b>
<b>Management Contracts</b>								
Countywide Shuttle	Shuttle Services	15%	\$55,310	\$8,296	\$55,865	\$8,379	\$56,420	\$8,463
CPS Parking	Parking Mgmt	15%	\$6,106,309	\$915,946	\$6,258,967	\$938,845	\$6,415,416	\$962,316
<b>Total Management Contracts</b>			<b>\$6,161,619</b>	<b>\$924,242</b>	<b>\$6,314,832</b>	<b>\$947,224</b>	<b>\$6,471,836</b>	<b>\$970,779</b>
<b>Overall DBE Goal</b>			DBE Receipts		<u>\$25,059,237</u> = 20.40%			
			Non-DBE Receipts*		\$122,800,108			
* The base for calculating the overall goal includes the gross receipts for all non-car rental concessions and only the ACDBE receipts for the management contracts in accordance with 49 CFR Part 23 § 23.47								

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## **CALCULATION OF ACDBE GOALS FOR CAR RENTAL CONCESSIONS**

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Milwaukee County will structure the ACDBE car rental goal entirely in terms of purchases of good and services, a permissible alternative in accordance with 49 CFR Part 23 §23.51(c)(5)(ii). Table 3, on page 6, shows the estimated ACDBE annual revenues for FFY 2012-2014 by the existing and potential car rental agencies operating at GMIA. The car rental goals under the previous three FFY reporting periods were set at 4% on purchases of services and goods by rental car agencies. These goals will remain in force until GMIA Management finalizes its solicitations for non-car rental concessions, and CBDP re-evaluates the effects of such.

The current car rental concession contracts expire December 31, 2012. In early 2012 GMIA Management will determine the scope and number of spaces available for lease in order to solicit new proposals for car rental concessions, and the goals for car rental concessions will be revisited at that time.

**TABLE 3**

**PROJECTED GROSS RECEIPTS FOR CAR RENTAL CONCESSIONS 2012-2014**

			10/01/11-9/30/12		10/01/12-9/30/13		10/01/13-9/30/14	
<b>Rental Car Companies</b>		<b>DBE Goal</b>	<b>Anticipated Gross Receipts</b>	<b>Anticipated DBE Gross Receipts</b>	<b>Anticipated Gross Receipts</b>	<b>Anticipated DBE Gross Receipts</b>	<b>Anticipated Gross Receipts</b>	<b>Anticipated DBE Gross Receipts</b>
Avis	Car rental	4%	\$14,027,098	\$561,083	\$14,447,911	\$577,916	\$14,881,349	\$463,006
Budget	Car rental	4%	\$9,306,162	\$372,246	\$9,585,347	\$383,413	\$9,872,908	\$305,503
Dollar	Car rental	4%	\$4,221,510	\$168,860	\$4,348,155	\$173,926	\$4,478,600	\$179,144
Enterprise	Car rental	4%	\$11,742,235	\$456,009	\$11,742,235	\$469,689	\$12,094,502	\$133,039
Hertz	Car rental	4%	\$16,327,148	\$653,085	\$16,816,962	\$672,678	\$17,321,471	\$1,905,361
Midwest	Car rental	4%	\$10,652,370	\$425,094	\$10,971,941	\$438,877	\$11,301,100	\$1,243,121
Thrifty	Car rental	4%	\$3,263,951	\$130,558	\$3,361,869	\$134,474	\$3,462,725	\$380,899
<b>Total Car Rentals</b>			<b>\$69,198,467</b>	<b>\$2,767,939</b>	<b>\$71,274,421</b>	<b>\$2,850,420</b>	<b>\$73,412,654</b>	<b>\$2,936,506</b>
<b>Overall DBE Goals</b>			<b><math>\frac{\\$8,555,422}{\\$213,885,542} = 4\%</math></b>					

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## PUBLIC CONSULTATION

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In accordance with 49 CFR Part 23 requirements, CBDP public input on the ACDBE Program goals. The ACDBE Goals were available for public viewing on CBDP's page of the Milwaukee County's website. In addition, the goal report was sent electronically to various Stakeholder Groups<sup>1</sup> and the DBE community.

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<sup>1</sup> Please refer to Appendix A  
Page 10  
2012-2014 ACDBE Goals  
Milwaukee County  
General Mitchell International Airport  
ECD - October 24, 2011 - Page 19

# **APPENDIX: A**

## **ACDBE Stakeholder Directory**

- Member **American Indian Chamber of Commerce-WI**  
Mr. Jeff Bowman, President  
10809 W. Lincoln Ave.  
West Allis, WI 53227  
Phone: (414) 604-2044  
Email: [aiccw@execpc.com](mailto:aiccw@execpc.com)
- Member **Milwaukee Building and Construction Trade Council**  
Mr. Lyle Balistreri, President  
5941 W. Blue Mound Rd.  
Milwaukee, WI 53213  
Phone: (414) 475-5580  
Fax: (414) 475-5590  
Email: [bldgtrds@execpc.com](mailto:bldgtrds@execpc.com)
- Member **NAACP-Milwaukee Branch**  
Atty. James Hall, President  
1915 N. Martin Luther King Dr.  
Milwaukee, WI 53212  
Phone: (414) 562-1000  
Fax: (414) 562-1091  
Email: [naacpmilwaukee.org@gmail.com](mailto:naacpmilwaukee.org@gmail.com)
- Member **Milwaukee Urban League**  
Mr. Ralph Hollmon, President  
435 W. North Ave.  
Milwaukee, WI 53212  
Phone: (414) 374-5850  
Fax: (414) 562-8620  
Email: [rhollmon@tmul.org](mailto:rhollmon@tmul.org)
- Member **US-Bank, Inc.**  
Mr. Ken Pinckney, Commercial Banking, Vice President  
201 W. Wisconsin Ave.  
Milwaukee, WI 53203  
Phone: (414) 227-6018  
Fax: (414) 227-5416  
Email: [kenneth.pinckney@usbank.com](mailto:kenneth.pinckney@usbank.com)

Member **Wisconsin Women's Business Initiative Corporation (WWBIC)**

Ms. Wendy Baumann, President  
1915 N. Martin Luther King Dr.  
Milwaukee, WI 53212  
Phone: (414) 372-2070  
Fax: (414) 263-5456  
Email: [info@wwbic.com](mailto:info@wwbic.com)

Member **Wisconsin Association of Consulting Engineers**

Ms. Rose Morgan, President  
205 W. Highland Ave. Ste. 501  
Milwaukee, WI 53203  
Phone: (414) 347-1607  
Fax: (414) 347-1347  
Email: [rmorgan@emcsinc.com](mailto:rmorgan@emcsinc.com)

Member **American Asian Community**

Ms. Terri Ni, President, TN & Associates  
1033 N. Mayfair Rd.  
Milwaukee, WI 53226  
Phone: (414) 257-4200  
Fax: (414) 257-4224  
Email: [kfoey@wi.tna-inc.com](mailto:kfoey@wi.tna-inc.com)

Member **Southeast Chapter of WSA**

Mr. Mark Rapant, President  
Graef, Anhalt & Schloemer & Associates  
125 S. 84<sup>th</sup> St. Ste. 401  
Milwaukee, WI 53214  
Phone: (414) 259-1500  
Fax: (414) 259-0037  
Email: [mark.rapant@gasai.com](mailto:mark.rapant@gasai.com)

Member **National Association of Minority Contractors - WI Chapter**

Mr. Brian Mitchell, President  
200 N. Jefferson St., Ste 201  
Milwaukee, WI 53202  
Phone: (414) 271-1090  
Fax: (414) 271-1085  
Email: [brian@choiceconstruction-wi.com](mailto:brian@choiceconstruction-wi.com)

Member **Associated General Contractors of Greater Milwaukee**

Mr. Bob Stelter, President  
10400 Innovation Dr. Ste. 210  
Milwaukee, WI 53226  
Phone: (414) 778-4100  
Fax: (414) 425-9680  
Email: [bstelter@agc-gm.com](mailto:bstelter@agc-gm.com)

Member **Hispanic Chamber of Commerce**

Ms. Maria Monreal-Cameron, President  
1021 W. National Ave.  
Milwaukee, WI 53204  
Phone: (414) 643-6963  
Fax: (414) 643-6994  
Email: [mcameron@hccw.org](mailto:mcameron@hccw.org)

Member **Metropolitan Milwaukee Association of Commerce**

Mr. Tim Sheehy, President  
756 N. Milwaukee St.  
Milwaukee, WI 53202  
Phone: (414) 287-4100  
Fax: (414) 271-7753  
Email: [kmclees@mmac.org](mailto:kmclees@mmac.org)

Member **WI Transportation Builders Association**

Pat Goss, Executive Director  
1 South Pinckney, Suite 818  
Madison, WI 53703  
Phone: (608) 256-6891  
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(ITEM ) From the Director, Community Business Development Partners (CBDP), requesting authorization to submit the triennial Airport Concession Disadvantaged Business Enterprise (DBE) goals to the Federal Aviation Administration (FAA) for Federal Fiscal Years (FFYs) 2012-2014 airport concession opportunities, by recommending adoption of the following:

**A RESOLUTION**

WHEREAS, the United States Department of Transportation (USDOT) requires timely submission and Federal Aviation Administration (FAA) approval of Milwaukee County’s overall Airport Concession Disadvantaged Business Enterprise (ACDBE) goals as a condition of eligibility for FAA financial assistance for the subsequent three year federal fiscal period; and

WHEREAS, the goals must be calculated in accordance with a methodology prescribed in 49 CFR Part 23; and

WHEREAS, following the goal setting methodology prescribed in 49 CFR 23, the Office of Community Business Development Partners (CBDP) formulated ACDBE goals for projected airport concession opportunities for Federal Fiscal Years (FFY) 2012-2014; and

WHEREAS, the report of the ACDBE Goals for FFY 2012-2014 must be reviewed by the County Board prior to submission to the USDOT;

WHEREAS, the goals are as follows:

FAA Airport Concessions Opportunities:

- Car Rental: 4%;
- Food and Beverage: 25%;
- Retail, News and Gifts: 21.0%;

Now, therefore,

BE IT RESOLVED, that the Milwaukee County Board of Supervisors hereby authorizes and directs the Office of Community Business Development Partners to submit the triennial Airport Concession Disadvantaged Business Enterprise goals for Federal Fiscal Years 2012-2014 airport concession opportunities to the Federal Aviation Administration for approval.

**FISCAL NOTE:** Adoption of this resolution will not require an expenditure of funds

**MILWAUKEE COUNTY FISCAL NOTE FORM**

**DATE:** September 30, 2011

Original Fiscal Note

Substitute Fiscal Note

**SUBJECT:** Resolution by the County Board of Supervisors authorizing Community Business Development Partners (CBDP) to submit Airport Concession Disadvantaged Business Enterprise (ACDBE) Goals for projected airport concession opportunities to the Federal Aviation Administration (FAA) for anticipated contracts in FFY 2012-2014.

**FISCAL EFFECT:**

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> No Direct County Fiscal Impact                                     | <input type="checkbox"/> Increase Capital Expenditures |
| <input checked="" type="checkbox"/> Existing Staff Time Required                                       | <input type="checkbox"/> Decrease Capital Expenditures |
| <input type="checkbox"/> Increase Operating Expenditures<br>(If checked, check one of two boxes below) | <input type="checkbox"/> Increase Capital Revenues     |
| <input type="checkbox"/> Absorbed Within Agency's Budget   | <input type="checkbox"/> Decrease Capital Revenues     |
| <input type="checkbox"/> Not Absorbed Within Agency's Budget   |  |
| <input type="checkbox"/> Decrease Operating Expenditures   | <input type="checkbox"/> Use of contingent funds       |
| <input type="checkbox"/> Increase Operating Revenues   |  |
| <input type="checkbox"/> Decrease Operating Revenues   |  |

*Indicate below the dollar change from budget for any submission that is projected to result in increased/decreased expenditures or revenues in the current year.*

	<b>Expenditure or Revenue Category</b>	<b>Current Year</b>	<b>Subsequent Year</b>
<b>Operating Budget</b>	Expenditure	0	0
	Revenue	0	0
	Net Cost	0	0
<b>Capital Improvement Budget</b>	Expenditure		
	Revenue		
	Net Cost		

## DESCRIPTION OF FISCAL EFFECT

In the space below, you must provide the following information. Attach additional pages if necessary.

- A. Briefly describe the nature of the action that is being requested or proposed, and the new or changed conditions that would occur if the request or proposal were adopted.
- B. State the direct costs, savings or anticipated revenues associated with the requested or proposed action in the current budget year and how those were calculated.<sup>1</sup> If annualized or subsequent year fiscal impacts are substantially different from current year impacts, then those shall be stated as well. In addition, cite any one-time costs associated with the action, the source of any new or additional revenues (e.g. State, Federal, user fee or private donation), the use of contingent funds, and/or the use of budgeted appropriations due to surpluses or change in purpose required to fund the requested action.
- C. Discuss the budgetary impacts associated with the proposed action in the current year. A statement that sufficient funds are budgeted should be justified with information regarding the amount of budgeted appropriations in the relevant account and whether that amount is sufficient to offset the cost of the requested action. If relevant, discussion of budgetary impacts in subsequent years also shall be discussed. Subsequent year fiscal impacts shall be noted for the entire period in which the requested or proposed action would be implemented when it is reasonable to do so (i.e. a five-year lease agreement shall specify the costs/savings for each of the five years in question). Otherwise, impacts associated with the existing and subsequent budget years should be cited.
- D. Describe any assumptions or interpretations that were utilized to provide the information on this form.

A. The submission of ACDBE Goals by CDBP to the United States Department of Transportation (USDOT) Operating Administration, in this case the FAA, is a condition of eligibility for FAA financial assistance per 49 CFR 23.21(a)(2). This resolution will ensure that Milwaukee County maintains compliance with Federal regulations and continues to receive USDOT funding for its airport operations, administration and capital development projects.

B. There are no direct costs related to these ACDBE Goals being submitted to FAA.

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<sup>1</sup> If it is assumed that there is no fiscal impact associated with the requested action, then an explanatory statement that justifies that conclusion shall be provided. If precise impacts cannot be calculated, then an estimate or range should be provided.

Department/Prepared By Freida Webb

Authorized Signature \_\_\_\_\_

Did DAS-Fiscal Staff Review?        Yes        No

**COUNTY OF MILWAUKEE**  
**Interoffice Memorandum**

DATE: October 10, 2011

TO: Supervisor Lee Holloway, Chair, County Board of Supervisors  
Supervisor Lynne De Bruin, Chair, Economic & Community Development  
Committee Members, Economic & Community Development

FROM: Freida Webb, Director, Community Business Development Partners

**SUBJECT: INFORMATIONAL MONTHLY UPDATE ON DEPARTMENTAL WAIVERS FOR  
THE MONTH OF SEPTEMBER 2011**

Directive

At the request of the Committee on Economic and Community Development, the Office of Community Business Development Partners (CBDP) provides a monthly update on the Disadvantaged Business Enterprise (DBE) utilization waivers requested by, and granted to, various Milwaukee County departments.

Background

CBDP is responsible for implementing Federal and Milwaukee County DBE regulations. Implementation of the regulations includes establishing DBE goals on, both, Federal and County funded contracts, as well as monitoring and enforcing compliance with these regulations on contracts let by Milwaukee County. DBE goals may only be established on Federal and/or County contracts where there are opportunities for ready, willing and able DBE firms to perform commercially useful functions related to the satisfaction of those contracts.

In 1999, the United States Department of Transportation (USDOT) implemented DBE Program rules with seven objectives directed at creating a level playing field on which DBEs could compete fairly for USDOT-assisted contracts. This legislation, 49 CFR Part 26, requires all recipients of USDOT funds to establish and maintain a DBE program that, not only, complies with the intent and purpose of these regulations, but that has also been reviewed and accepted by USDOT. As a result of public and private stakeholder input, Milwaukee County determined and approved, by action of the County Board, to establish and maintain one program based upon the Federal DBE Program rules and standards for all of its contracts. This action of the County Board and County Executive established, and adopted, rules and regulations of USDOT, Office of the Secretary per the Federal Register 49 CFR Part 26 over, Milwaukee County's Federally, and County, funded projects.

Milwaukee County, as a Federal funding recipient, is required to establish and provide opportunities for DBEs on its contract projects based upon the number of ready, willing and able firms within the scope of each project. Only firms certified as DBEs through Wisconsin's Unified Certification Program, a consortium including WisDOT, Dane County and the City of Madison, count as ready, willing and able DBE firms for this purpose.

### DBE Goals

Milwaukee County's overall desired levels of DBE participation have been established for general areas of contracting as follows:

Public Works, Construction & Design	25%
Time & Material Contracts	25%
Professional Service Contracts	17%
Procurement of Service Contracts	17%
Procurement of Goods & Commodities	10%

### Waiver Requests

When the CBDP receives a waiver request from a department, CBDP staff reviews it before forwarding it onto the County Board Chairman with a recommendation of approval or denial. The Chairman may request that CBDP gather more information to provide clarification regarding any apparent or identified issues.

County Board Chairman Lee Holloway consistently ensures maximum DBE participation on County projects. Either directly or indirectly, DBE participation is sought as a means of enhancing economic opportunities for small business growth and development within Milwaukee County and the State.

### Waiver Report Summary

The **DBE Waiver Report** for September 2011, as compiled by CBDP, notes the following totals and overall percentage of waiver requests. Please see the attachment for waivers requested broken out by individual owner department, contractor, scope of services rendered and/or total contract amounts.

<b>Total Contracted Dollars for September 2011</b>	<b>\$ 13,959,484.60</b>
<b>Total Contracted Dollars w/ Waiver Approval</b>	<b>\$ 101,860.00</b>
<b>Total Contracted Dollars w/o Waiver Approval</b>	<b>\$ 58,950.00</b>
<b>Percentage of Contracts Waived for September 2011</b>	<b>1.15%</b>

The following CBDP staff members have contributed to the preparation of this **DBE Waiver Report** for the month of September 2011:

Mildred Hyde-Demoze  
CBDP Certification Manager

Mark Phillips  
CBDP Interim Contract Compliance Manger

Approved by:

Freida Webb, Director, CBDP

## Milwaukee County Office of Community Business Development Partners (CBDP) September 2011 Waiver Report

DEPARTMENT	CONSULTANT/CONTRACTOR	SCOPE OF SERVICES	CONTRACT AMOUNT	APPROVAL REASON
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County Funded State Court Services Medical Examiner	Orchid Cellmark, Inc. Medical College of Wisconsin	<p style="text-align: center;"><b><u>CBDP Approved Waivers<sup>1</sup></u></b></p> Provide Lab services to Children's Court Center Provide autopsy support thru forensic training program	\$10,000 \$91,860	No DBEs - Extension of previous contract No DBEs - Extension of previous contract
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DHHS Delinquency & Court Services Div. DHHS Management Services Division DHHS Delinquency & Court Services Div. DAS - IMSD	David L. Smith, Ph.D Zimmerman Architectural Studios Inc. Safe and Sound Inc. TDSI	<p style="text-align: center;"><b><u>Contracts Issued Without CBDP Review<sup>2</sup></u></b></p> Provide training to staff in FOCUS program Prepare options for new Mental Health facility Provide training in restorative justice/circles of accountability Consultant to assist in resolving issues with CC&N	\$6,500 \$9,450 \$9,800 \$33,200	No CBDP Review No CBDP Review No CBDP Review No CBDP Review
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<b>Total Contract \$ Amount for September</b>	\$13,959,484.60
<b>Total Approved Waiver \$ Amount</b>	\$101,860.00
<b>Total Unapproved Waiver \$ Amount</b>	\$58,950.00
<b>Percentage Waived</b>	1.15%

<sup>1</sup> Waivers approved by CBDP with County Board Chairman's Approval

<sup>2</sup> Contracts issued without DBE goals by departments without CBDP review or approval.  
CBDP is only made aware of these projects when accounts payable department forwards new contact information to CBDP

**COUNTY OF MILWAUKEE**  
INTEROFFICE COMMUNICATION

DATE: October 1, 2011

TO: Supervisor Lee Holloway, Chair, Board of Supervisors  
Supervisor Michael Mayo, Sr., Chair, Transportation and Public Works  
Supervisor Lynne De Bruin, Chair, Economic & Community Development  
Supervisor Johnny Thomas, Chair, Finance & Audit

FROM: Freida Webb, Director  
Community Business Development Partners

SUBJECT: DBE Achievement Report - 2010

## **BACKGROUND**

In the past, Milwaukee County measured small business participation by M/WBE standards; however, in January 2001, the County updated all of its business development activities into a Disadvantaged Business Enterprise (DBE) Program in an effort to comply with 49 CFR Parts 23 and 26. According to certification standards, the term DBE means a small business concern known as a Disadvantaged Business Enterprise firm owned at least 51% by socially and economically disadvantaged individuals. All women and certain minority males are presumed to be disadvantaged. Other individuals, including white males, may be certified upon demonstration by a preponderance of the evidence that they are indeed socially and economically disadvantaged.

## **OBJECTIVE**

The Milwaukee County Office of Community Business Development Partners (CBDP) administers the County's DBE Program and implements County Policies and Procedures that ensure participation and contract compliance on all County procurements that afford business opportunities for "ready, willing and able" DBE firms.

This is accomplished by: establishing DBE participation goals on contracts that possess opportunities for DBEs to perform a commercially useful function; assisting department heads, administrators, and prime contractors in identifying qualified DBEs; monitoring of all contracts with an established DBE goal; ensuring all DBE firms participating on County contracts are certified through the Wisconsin Unified Certification Program (UCP); identifying and redressing instances of noncompliance; and providing DBE firms with technical assistance to enhance their ability to successfully participate on County contracts.

The goal of this report is to provide the resulting accomplishments of all professional service, contract (non-professional) service, time & material, and public works contracts closed during the period from January 1 through December 31, 2010. Receipt of final payment from the County is utilized as the determination of a closed contract for purposes of consistency.

The summary of closed contracts and actual DBE participation is shown in attachment "A". Please note that the summary is quite different from that seen in the past. Under the direction of the Economic and Community Development Committee, chaired by Supervisor De Bruin, this report breaks DBE achievement out in much more detail and includes multiple tables to provide quick and easy assessment of DBE participation on County contracts.

Attachment "A" contains grand totals of DBE achievements as dollars paid to DBEs and their resultant percentages based on total contract dollars encumbered by the County. These grand totals have been compiled in various tables to assess DBE participation by: (1) county-wide expenditures by type of contract, page 1; (2) county-wide expenditures by type of contract and owner department, pages 2 - 5; (3) county-wide expenditures for time and material contracts by individual contractor, page 6; and (4) county-wide expenditures for time and material contracts by individual contractor and owner department.

### **ACHEIVEMENT REPORTING:**

The calculation methodology for counting DBE outcomes is based upon **actual DBE achievement** on Milwaukee County contracts. In the past, DBE outcomes had been based solely upon notarized commitments to contract with DBE firms.

**This report for calendar year 2010 details actual achievements as documented by the signed payment verification of, both, DBEs and Prime Contractors/Consultants.** This same verification form is utilized on projects where the Prime is also a DBE for purposes of continuity and consistency. The signed confirmation, and subsequent verification by CBDP staff, clearly indicates the total dollar amount received by the DBE from the Prime for work on the contract.

The reporting of actual DBE achievement through the utilization of signed payment certifications continues to be an area of concern in the arenas of Professional, Contract, and Management Services. CBDP has determined that deficiencies in reporting are directly related to the reporting methodology. To redress the apparent issue in reporting, CBDP is implementing a three-prong approach.

CBDP is working with Corporation Counsel and Audit to clarify ordinance language, make additional/circular references and/or issue a final interpretation, if necessary, concerning the role of the DBE program in County procurement processes. CBDP is also working with Administrative Services to implement sorely needed updates to the County's Administrative Manual in regards to DBE program procedures and processes. CBDP is concurrently developing a series of DBE training sessions that will educate and update all County Department Heads and key staff on the history, purpose and intent of the DBE program; the roles and responsibilities of County and contract employees as they relate to DBE participation on County contracting opportunities; and the requirements, processes and procedures necessary to comply with the requirements of the Federal legislation governing the DBE Program, 49 CFR Part 26, and its January 28, 2011 updates.

## **WAIVERS:**

During 2010, CBDP waived 88 professional service contracts, a marked reduction from 2009's wavier figure of 160. Milwaukee County will continue to have waivers issued until DBE firms become available in areas such as genetic testing and commercial banking. Strides continue to be made, however, in the recruitment and certification of DBE firms in areas that have historically lacked DBE presence, such as high voltage equipment testing and the abatement and remediation of asbestos. Outreach activities designed to inform and encourage businesses to obtain DBE certification continue in ongoing efforts to further reduce the number of waivers sought and granted.

It is also of note that the level of indirect DBE involvement among not-for-profit agencies and educational institutions is increasing. Indirect participation is the involvement of DBE firms in areas outside of the scope of work for which Milwaukee County contract dollars have been encumbered. With continued training and education on the purpose and intent of the DBE program, CBDP anticipates correlated increases in DBE utilization among these, and other such, entities.

DBE waiver request determinations continue to be made by County Board Chair Lee Holloway as policy and procedure. The Director of CBDP provides a synopsis of the request and a recommendation for the waiver request, as well as completes any additional investigation and/or follow-up as directed by the County Board Chair.

## **RECOMMENDATION**

This is an informational report. It is recommended it be received and placed on file.

Prepared by:

Mark Phillips  
Contract Compliance Manager, DBE

Approved by:

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Freida Webb, Director  
Community Business Development Partners

cc: Chris Abele, County Executive  
County Board of Supervisors  
Terrence Cooley, Chief of Staff  
Jerome Heer, Director, Department of Audits  
Department Heads

# MILWAUKEE COUNTY

## DBE Achievement Report - 2010

(FIGURES DO NOT INCLUDE PROCUREMENT DOLLARS)

<b>Contracts Closed in 2010</b>				
	<b>Total \$ Amount of Contracts <sub>1</sub></b>	<b>\$ Amount of DBE Payments <sub>2</sub></b>	<b>% of DBE Participation</b>	<b>DBE Goal</b>
Construction Contracts	39,822,769.07	11,795,066.30	29.62%	25%
Professional Services Contracts - Construction Related	1,240,434.58	359,180.36	28.96%	25%
Professional Services Contracts	6,468,241.50	1,382,112.09	21.37%	17%
<b>Time &amp; Material (T&amp;M) Contracts</b>	<b>4,047,452.78</b>	<b>876,919.46</b>	<b>21.67%</b>	<b>25%</b>
<b>TOTAL – Contract Dollars</b>	<b>\$51,578,897.93</b>	<b>\$14,413,278.21</b>	<b>27.94%</b>	

<sub>1</sub> Represents only contracts that had a DBE goal

<sub>2</sub> Amounts as reported on signed (DBD-018) DBE Payment Verification form

<b>Multi-Year Contracts ending in 2010 <sub>3</sub></b>				
	<b>Total \$ Amount of Contracts <sub>1</sub></b>	<b>\$ Amount of DBE Payments <sub>2</sub></b>	<b>% of DBE Participation</b>	<b>DBE Goal</b>
No Multi-Year Contracts Ended in 2010				

<sub>1</sub> Represents only contracts that had a DBE goal

<sub>2</sub> Amounts as reported on signed (DBD-018) DBE Payment Verification form

<sub>3</sub> Contract periods of 3 or more years, excluding extension options

# 2010 Construction DBE Achievements

## County-Wide Expenditures by Department

Department	\$ Expended	\$ To DBEs	DBE %
Community Corrections Facility South	100,981.00	25,400.00	25.15%
<b>Facilities Management - CH</b>	<b>307,582.22</b>	<b>74,878.50</b>	<b>24.34%</b>
GMIA & Timmerman Field	18,957,134.30	5,157,755.95	27.21%
Health & Human Services	1,935,879.28	658,763.61	34.03%
Highways (Roads & Bridges)	4,802,470.35	1,201,666.95	25.02%
<b>Mass Transit (MCTS)</b>	<b>483,974.00</b>	<b>110,250.58</b>	<b>22.78%</b>
Museums	2,306,906.13	622,368.65	26.98%
Parks, Recreation & Culture	10,927,841.79	3,943,982.06	36.09%
<b>Grand Totals</b>	<b>39,822,769.07</b>	<b>11,795,066.30</b>	<b>29.62%</b>

**DBE utilization 20 - 25%**

**DBE utilization 10 - 19.99%**

**DBE utilization < 10%**

# 2010 Consultants DBE Achievements

## County-Wide Expenditures by Department

Department	\$ Expended	\$ To DBEs	DBE %
Community Corrections Facility South	12,363.00	3,105.00	25.12%
GMIA & Timmerman Field	527,624.40	155,651.66	29.50%
<b>Highways (Roads &amp; Bridges)</b>	<b>166,623.00</b>	<b>23,472.98</b>	<b>14.09%</b>
<b>Mass Transit (MCTS)</b>	<b>41,720.00</b>	<b>6,744.00</b>	<b>16.16%</b>
Parks, Rec & Culture (including Museums)	437,265.84	142,639.40	32.62%
Other (Environmental Svcs, Public Art, etc.)	54,838.34	27,567.32	50.27%
<b>Grand Totals</b>	<b>1,240,434.58</b>	<b>359,180.36</b>	<b>28.96%</b>

**DBE utilization 20 - 25%**

**DBE utilization 10 - 19.99%**

**DBE utilization < 10%**

# 2010 Professional Service DBE Achievements

County-Wide Expenditures by Department (Figures include CDBP Approved Waivers)

Department	\$ Expended	\$ To DBEs	DBE %
<b>Aging</b>	1,823,360.00	305,067.20	16.73%
Behavior Health	842,927.00	286,550.56	33.99%
Child Support Enforcement	99,465.00	99,465.00	100.00%
<b>Civil Service Commission</b>	1,300.00	0.00	0.00%
Community Business Development Partners	70,000.00	70,000.00	100.00%
<b>Court Related Services</b>	16,059.00	0.00	0.00%
DAS - Employee Benefits	1,481,594.00	288,883.00	19.50%
<b>DAS - Fiscal Services</b>	65,000.00	0.00	0.00%
<b>DAS - Risk Management</b>	235,000.00	21,250.00	9.04%
Ethics Board	1,822.50	309.83	17.00%
<b>GMIA</b>	169,765.00	0.00	0.00%
		\$82,825 Committed to DBEs	
IMSD	99,999.00	33,599.00	33.60%
<b>Medical Examiner</b>	83,000.00	0.00	0.00%
Parks	29,000.00	29,000.00	100.00%
<b>Persons w/Disabilities</b>	64,300.00	0.00	0.00%
Sheriff Office	887,624.00	247,350.00	27.87%
<b>Zoological Society</b>	498,026.00	637.50	0.13%
<b>Grand Totals</b>	<b>6,468,241.50</b>	<b>1,382,112.09</b>	<b>21.37%</b>

DBE utilization 12-17%

DBE utilization 5 - 11.99%

DBE utilization < 5%

# 2010 T & M DBE Achievements

## County-Wide Expenditures by Department

Department	\$ Expended	\$ To DBEs	DBE %
Behavior Health	173,917.98	18,144.36	10.43%
Community Corrections Facility South	544,339.44	86,811.32	15.95%
Facilities Management - CH	101,468.60	13,155.66	12.97%
Facilities Management - Grounds	292,429.33	75,772.39	25.91%
Facilities Management - Other Locations	177,454.07	69,042.41	38.91%
GMIA & Timmerman Field	1,458,770.00	356,371.00	24.43%
Health & Human Services	77,253.19	17,863.84	23.12%
Parks, Recreation & Culture	977,822.80	212,340.83	21.72%
Zoological Society	243,997.37	27,417.65	11.24%
<b>Grand Totals</b>	<b>4,047,452.78</b>	<b>876,919.46</b>	<b>21.67%</b>

DBE utilization 20 - 25%

DBE utilization 10 - 19.99%

DBE utilization < 10%

# 2010 T & M DBE Achievements

## County-Wide Expenditures by Individual Contractor

Company Name	\$ Expended	\$ To DBEs	DBE %
<b>Alpine Plumbing</b> <sup>1</sup>	218,314.50	36,669.72	16.80%
Alpine Valley - Kitchen Equipment <sup>1</sup>	18,667.64	5,000.00	26.78%
Arteaga (DBE) - HVAC <sup>1</sup>	6,550.00	6,550.00	100.00%
Belonger (DBE) - Plumbing <sup>1</sup>	2,420.42	2,420.42	100.00%
Brenner (DBE) - HVAC <sup>2</sup>	31,124.66	31,124.66	100.00%
<b>Cornerstone Plumbing</b> <sup>1</sup>	101,342.00	13,073.00	12.90%
Dnesco Electric <sup>6</sup>	736,192.46	215,311.38	29.25%
<b>Double T Painting</b> <sup>1</sup>	13,625.00	0.00	0.00%
<b>Grunau - HVAC</b> <sup>3</sup>	447,208.95	26,393.23	5.90%
<b>Grunau - Plumbing</b> <sup>4</sup>	550,064.65	89,030.83	16.19%
Hurt Electric (DBE) <sup>1</sup>	108,807.30	67,148.29	61.71%
<b>Integrity Environmental</b> <sup>4</sup>	24,737.81	0.00	0.00%
JF Cook Company (DBE) - Glazing <sup>1</sup>	616.56	616.56	100.00%
Joseph Lorenz Construction <sup>3</sup>	275,335.76	110,336.00	40.07%
<b>Kubenik Mechanical - Fencing &amp; Gates</b> <sup>1</sup>	16,363.00	0.00	0.00%
<b>Kubenik Mechanical-Metal Fabrication</b> <sup>2</sup>	64,965.03	2,650.66	4.08%
<b>Langer Roofing</b> <sup>3</sup>	47,314.28	0.00	0.00%
Milwaukee Iron Works (DBE) <sup>1</sup>	0.00	0.00	0.00%
<b>Milwaukee Plumbing</b> <sup>1</sup>	124,728.94	17,576.54	14.09%
<b>NAGY Restoration - Concrete</b> <sup>1</sup>	90,227.00	8,560.00	9.49%
<b>NAGY Restoration - Construction</b> <sup>6</sup>	266,516.72	33,592.00	12.60%
<b>NAGY Restoration - Painting</b> <sup>1</sup>	11,660.00	9,319.00	79.92%
Northway Fencing <sup>3</sup>	58,569.80	17,580.00	30.02%
<b>PARSS</b> <sup>1</sup>	3,037.98	0.00	0.00%
Penebaker Enterprises (DBE) - Roofing <sup>3</sup>	57,676.38	57,676.38	100.00%
<b>Poblocki Paving</b> <sup>3</sup>	360,622.49	68,931.00	19.11%
<b>Property Electric</b> <sup>2</sup>	39,146.95	3,202.00	8.18%
Schwister Electric <sup>1</sup> (DBE, out of business)	9,844.81	9,844.81	100.00%
<b>Statewide Heating &amp; Cooling</b> <sup>2</sup>	13,351.60	0.00	0.00%
<b>Uihlein Electric</b> <sup>1</sup>	64,277.05	7,423.24	11.55%
<b>United Flooring</b> <sup>3</sup>	60,689.84	0.00	0.00%
<b>Velcheck &amp; Finger - Roofing</b> <sup>3</sup>	221,834.41	36,890.74	16.63%
<b>Veolia Environmental</b> <sup>2</sup>	1,619.70	0.00	0.00%
<b>Grand Totals</b>	<b>4,047,452.78</b>	<b>876,919.46</b>	<b>21.67%</b>

DBE utilization 20 - 25%

DBE utilization 10 - 19.99%

DBE utilization < 10%

Superscript indicates the number of T&M contracts held during 2010

# 2010 T & M DBE Achievements (1 of 3)

## Departmental Expenditures by Individual Contractor

Department	\$ Expended	\$ To DBEs	DBE %
<b>Behavioral Health</b>			
Dnesco Electric	12,791.21	3,673.87	28.72%
<b>Grunau - Plumbing</b>	<b>98,128.53</b>	<b>6,721.02</b>	<b>6.85%</b>
<b>NAGY Restoration - Construction</b>	<b>35,669.91</b>	<b>2,832.00</b>	<b>7.94%</b>
Penebaker Enterprise (DBE) - Roofing	4,917.47	4,917.47	100.00%
<b>Statewide Heating &amp; Cooling</b>	<b>6,999.86</b>	<b>0.00</b>	<b>0.00%</b>
<b>United Flooring</b>	<b>15,411.00</b>	<b>0.00</b>	<b>0.00%</b>
<b>Totals</b>	<b>173,917.98</b>	<b>18,144.36</b>	<b>10.43%</b>

### Community Correctional Facility South

<b>Alpine Plumbing</b>	<b>218,314.50</b>	<b>36,669.72</b>	<b>16.80%</b>
Dnesco Electric	53,412.16	8,079.12	15.13%
Grunau - HVAC	173,619.79	24,422.50	14.07%
<b>Joseph Lorenz Construction</b>	<b>2,361.68</b>	<b>0.00</b>	<b>0.00%</b>
<b>Uihlein Electric</b>	<b>64,277.05</b>	<b>7,423.24</b>	<b>11.55%</b>
Velcheck & Finger - Roofing	32,354.26	10,216.74	31.58%
<b>Totals</b>	<b>544,339.44</b>	<b>86,811.32</b>	<b>15.95%</b>

### Facilities - Courthouse

Brenner (DBE) - HVAC	5,155.66	5,155.66	100.00%
<b>Integrity Environmental</b>	<b>12,950.00</b>	<b>0.00</b>	<b>0.00%</b>
<b>Langer Roofing</b>	<b>17,268.73</b>	<b>0.00</b>	<b>0.00%</b>
NAGY Restoration - Construction	29,011.37	8,000.00	27.58%
<b>United Flooring</b>	<b>37,082.84</b>	<b>0.00</b>	<b>0.00%</b>
<b>Totals</b>	<b>101,468.60</b>	<b>13,155.66</b>	<b>12.97%</b>

### Facilities - County Grounds

Grunau - Plumbing	215,564.68	59,381.48	27.55%
<b>NAGY Restoration - Construction</b>	<b>35,605.92</b>	<b>2,100.00</b>	<b>5.90%</b>
Penebaker Enterprises (DBE) - Roofing	11,089.00	11,088.91	100.00%
<b>Property Electric</b>	<b>28,550.03</b>	<b>3,202.00</b>	<b>11.22%</b>
<b>Veolia Environmental</b>	<b>1,619.70</b>	<b>0.00</b>	<b>0.00%</b>
<b>Totals</b>	<b>292,429.33</b>	<b>75,772.39</b>	<b>25.91%</b>

DBE utilization 20 - 25%

DBE utilization 10 - 19.99%

DBE utilization < 10%

# 2010 T & M DBE Achievements (2 of 3)

## Departmental Expenditures by Individual Contractor

Department	\$ Expended	\$ To DBEs	DBE %
<b>Facilities - Other Locations (FM only provided SC's to other departments, did not manage projects)</b>			
Dnesco Electric	39,246.72	24,423.41	62.23%
<b>Integrity Environmental</b>	<b>8,800.00</b>	<b>0.00</b>	<b>0.00%</b>
<b>Langer Roofing</b>	<b>23,285.06</b>	<b>0.00</b>	<b>0.00%</b>
<b>NAGY Restoration - Construction</b>	<b>64,453.29</b>	<b>2,950.00</b>	<b>4.58%</b>
Penebaker Enterprises (DBE) - Roofing	41,669.00	41,669.00	100.00%
<b>Totals</b>	<b>177,454.07</b>	<b>69,042.41</b>	<b>38.91%</b>

### GMIA & Timmerman Field

Arteaga (DBE) - HVAC	6,550.00	6,550.00	100.00%
Brenner (DBE) - HVAC	25,969.00	25,969.00	100.00%
<b>Cornerstone - Plumbing</b>	<b>101,342.00</b>	<b>13,073.00</b>	<b>12.90%</b>
Dnesco Electric	543,715.00	163,033.00	29.99%
<b>Grunau - Plumbing</b>	<b>181,717.00</b>	<b>20,227.00</b>	<b>11.13%</b>
Integrity Environmental	0.00	0.00	0.00%
<b>Kubenik Mechanical - Metal Fabrication</b>	<b>25,221.00</b>	<b>0.00</b>	<b>0.00%</b>
<b>Kubenik Mechanical - Fencing &amp; Gates</b>	<b>16,363.00</b>	<b>0.00</b>	<b>0.00%</b>
Milwaukee Iron Works (DBE)	0.00	0.00	0.00%
<b>Nagy Restoration - Concrete</b>	<b>90,227.00</b>	<b>8,560.00</b>	<b>9.49%</b>
<b>Nagy Restoration - Construction</b>	<b>70,667.00</b>	<b>13,735.00</b>	<b>19.44%</b>
Nagy Restoration - Painting	11,660.00	9,319.00	79.92%
<b>Northway Fence</b>	<b>4,653.00</b>	<b>1,050.00</b>	<b>22.57%</b>
Poblocki Paving	233,420.00	68,931.00	29.53%
<b>United Flooring</b>	<b>8,196.00</b>	<b>0.00</b>	<b>0.00%</b>
<b>Velcheck &amp; Finger Roofing</b>	<b>139,070.00</b>	<b>25,924.00</b>	<b>18.64%</b>
Veolia Environmental	0.00	0.00	0.00%
<b>Totals</b>	<b>1,458,770.00</b>	<b>356,371.00</b>	<b>24.43%</b>

### Health & Human Services

Alpine Valley - Kitchen Equipment	18,667.64	5,000.00	26.78%
Belonger (DBE) - Plumbing	2,420.42	2,420.42	100.00%
<b>Dnesco Electric</b>	<b>52,356.15</b>	<b>10,443.42</b>	<b>19.95%</b>
<b>Joseph Lorenz Construction</b>	<b>3,808.98</b>	<b>0.00</b>	<b>0.00%</b>
<b>Totals</b>	<b>77,253.19</b>	<b>17,863.84</b>	<b>23.12%</b>

DBE utilization 20 - 25%

DBE utilization 10 - 19.99%

DBE utilization < 10%

# 2010 T & M DBE Achievements (3 of 3)

## Departmental Expenditures by Individual Contractor

Department	\$ Expended	\$ To DBEs	DBE %
<b>Parks, Recreation &amp; Culture</b>			
Double T Painting	13,625.00	0.00	0.00%
Grunau - HVAC	214,117.89	0.00	0.00%
Hurt Electric (DBE)	108,807.30	67,148.29	61.71%
Integrity Environmental	2,987.81	0.00	0.00%
Joseph Lorenz Construction	269,165.10	110,336.00	40.99%
Milwaukee Plumbing	124,728.94	17,576.54	14.09%
Northway Fence	53,916.80	16,530.00	30.66%
PARSS	3,037.98	0.00	0.00%
Poblocki Paving	126,428.91	0.00	0.00%
Property Electric	10,596.92	0.00	0.00%
Velcheck & Finger - Roofing	50,410.15	750.00	1.49%
<b>Totals</b>	<b>977,822.80</b>	<b>212,340.83</b>	<b>21.72%</b>

### Zoological Society

Dnesco Electric	34,671.22	5,658.56	16.32%
Grunau - HVAC	59,471.27	1,970.73	3.31%
Grunau - Plumbing	54,654.44	2,701.33	4.94%
JF Cook Company (DBE) - Glazing	616.56	616.56	100.00%
Kubenik Mechanical - Metal Fabrication	39,744.03	2,650.66	6.67%
Langer Roofing	6,760.49	0.00	0.00%
NAGY Restoration - Construction	31,109.23	3,975.00	12.78%
Northway Fencing	0.00	0.00	0.00%
Poblocki Paving	773.58	0.00	0.00%
Schwister Electric (DBE, out of business)	9,844.81	9,844.81	100.00%
Statewide Heating & Cooling	6,351.74	0.00	0.00%
<b>Totals</b>	<b>243,997.37</b>	<b>27,417.65</b>	<b>11.24%</b>

<b>Grand Totals</b>	<b>4,047,452.78</b>	<b>876,919.46</b>	<b>21.67%</b>
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DBE utilization 20 - 25%

DBE utilization 10 - 19.99%

DBE utilization < 10%